

# GAME CHANGER IN PORT MANAGEMENT & OPERATIONS



www.yilport.com

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# **YILDIRIM Group**

The foundation of YILDIRIM Group of Companies dates back to 1963, when the YILDIRIM family established a modest construction materials trading company called GARIP YILDIRIM & SONS in Samsun, Turkey. The Group has continuously broadened its focus through new subsidiaries since its establishment. By entrepreneurship and constant innovation, it has evolved into an industrially diversified group of companies as well as one of the fastestgrowing Turkish industrial groups.

YILDIRIM's business structure ensures passionate motivation for sustainable growth as well as quick and sound decision-making capabilities. YILDIRIM Group embarked on international trade first time in 1993, importing coal directly from Russia. After 15 years, the company completed its first international acquisition in Sweden in 2008. Following the breakthrough, YILDIRIM Group has grown to become a global force based in Istanbul, Turkey, with operations in 21 countries on 4 continents.

YILDIRIM operates mostly in Asia, Europe and the Americas but plans to expand its investments more to Africa and Latin America. The Group globally employs more than 10,000 people.

www.yildirimgroup.com



Chairman, YILPORT Holding President & CEO, YILDIRIM Group

### Dear Business Partners,

YILDIRIM Group of Companies first entered port business in 2004, and we established YILPORT Holding Inc. in 2011 to combine all port and container terminal operations under one roof. Since then YILPORT Holding has become an Istanbul-based global terminal operator, holding the motto "Privilege Becomes Standard" and "Game Changer" close to its heart. We are proud to be acclaimed as the fastest growing international terminal operator in the world.

YILPORT Holding continues its global expansion among top 20 international terminal operators. Our ambition is to rank in top 10 international terminal and port operators by 2025. Our experienced management team is committed to the strategy of solid growth and expansion at YILPORT for the next 10 years.

All endeavors at YILPORT's global business is underpinned by excellence as the strategic pillar. YILPORT commits to bring excellence to all ports of call, and merges its global mark with local know-how. All YILPORT terminals have been powered by our international capabilities in port management and they are continuously boosted by high service standards to deliver robust performance. YILPORT terminals are equipped with state-of-theart technology, run by top-notch human capital, and advance in all aspects of port industry by continuous investments.

Combined with superiority in operations, YILPORT will reach its goal of operational excellence within the existing portfolios throughout Turkey, Iberia, Scandinavia and South America, coupled with our push towards becoming a top 10 terminal operator by 2025.

Sincerely, Robert Yuksel YILDIRIM Chairman, YILPORT Holding

# **YILDIRIM Group's Global Presence**



#### 🗑 Coal & Coke

- Logistics
- Shipbuilding
- lndustrial Construction
- III Real Estate Development
- **1** Private Equity

# YILPORT HOLDING

YILPORT's journey started in 2004 when Chairman Robert Yuksel Yildirim envisioned bringing world-class terminal service to his hometown Turkey. The success story began at YILPORT Gebze, and expanded to deliver this high standard worldwide. YILPORT Holding Inc. established in August 2011 as a subsidiary of YILDIRIM Group, and become the first terminal operator holding in Turkey. Today, YILPORT Holding globally operates 20 marine ports and terminals: 5 in Turkey, 7 in Portugal, 2 in Spain, 2 in Sweden, 1 in Peru, 1 in Malta, 1 in Norway, and 1 in Ecuador. In addition YILPORT operates 6 dry terminals: 5 in Turkey and 1 in Sweden.

YILPORT Holding aims to create world-class, multipurpose facilities on an international scale. This vision is powered by the company's growth strategy to become a top 10 global terminal operator by 2025.

YILPORT Holding's port interests are well-diversified, bringing a new vision to investing in and operating ports worldwide. The company has successfully managed expansions in rapid fashion by establishing an international team backed by centralized support systems and intense focus on training. YILPORT's domestic strength as a multipurpose port operator is the foundation of global expansion plans. The company's versatile service range includes container, bulk, liquid, general and project cargo handling, ro-ro terminal services. YILPORT has also expanded its services to include trucking, railway transportation, mineral storage and loading, warehousing, container feeder vessel services, freight forwarding and more.



CEO, YILPORT Holding

#### Dear Business Partners,

YILPORT Holding offers privilege to all of its customers, and makes exclusive service a standard. The company has an uncompromising view towards reaching the highest levels of customer satisfaction. Our strategic mission is to be an industry leader in all of our port operations and logistics services. This mission is supported through integrated programs all over YILPORT organization and employee participation. We focus on continuous improvements in all operations to achieve and maintain operational excellence.

Furthermore, YILPORT provides sustainable value to its customers and stakeholders by conducting its operations in accordance with national and international standards. We identify and mitigate risks in our operations, and perform all our services in compliance with environmental legislation. Our organization promotes employee and stakeholder safety by maintaining a safe and healthy work environment, and by employing secure cargo handling procedures.

YILPORT currently owns and operates 20 marine ports and terminals and 6 dry terminals in total around the globe. Our global reach offers unified services, resulting in large potential for horizontal integration via our growing footprint and vertical integration via our continuously improving hinterland transport and logistics facilities. What makes YILPORT unique among competition is the strong focus on growth for and together with our customers. The regional and international connected terminal portfolio makes YILPORT a unified hub for all customers.

Sincerely,

Christian BLAUERT CEO, YILPORT Holding

# VISION

# There are three perspectives to YILPORT's vision:



Creating a safe, damagefree work environment



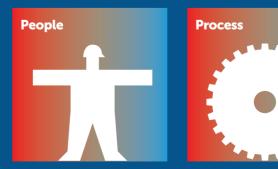
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# **MISSION**

Our mission is to be ranked within the top 10 international terminal operators by 2025 and keep YILPORT as the "Game Changer" in port and terminal operations.

# VALUES

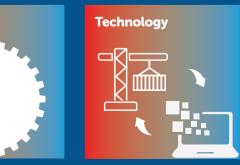
Values are the criteria that our brand stands on. People, process, and technology are the first three things that YILPORT brand means to its partners.



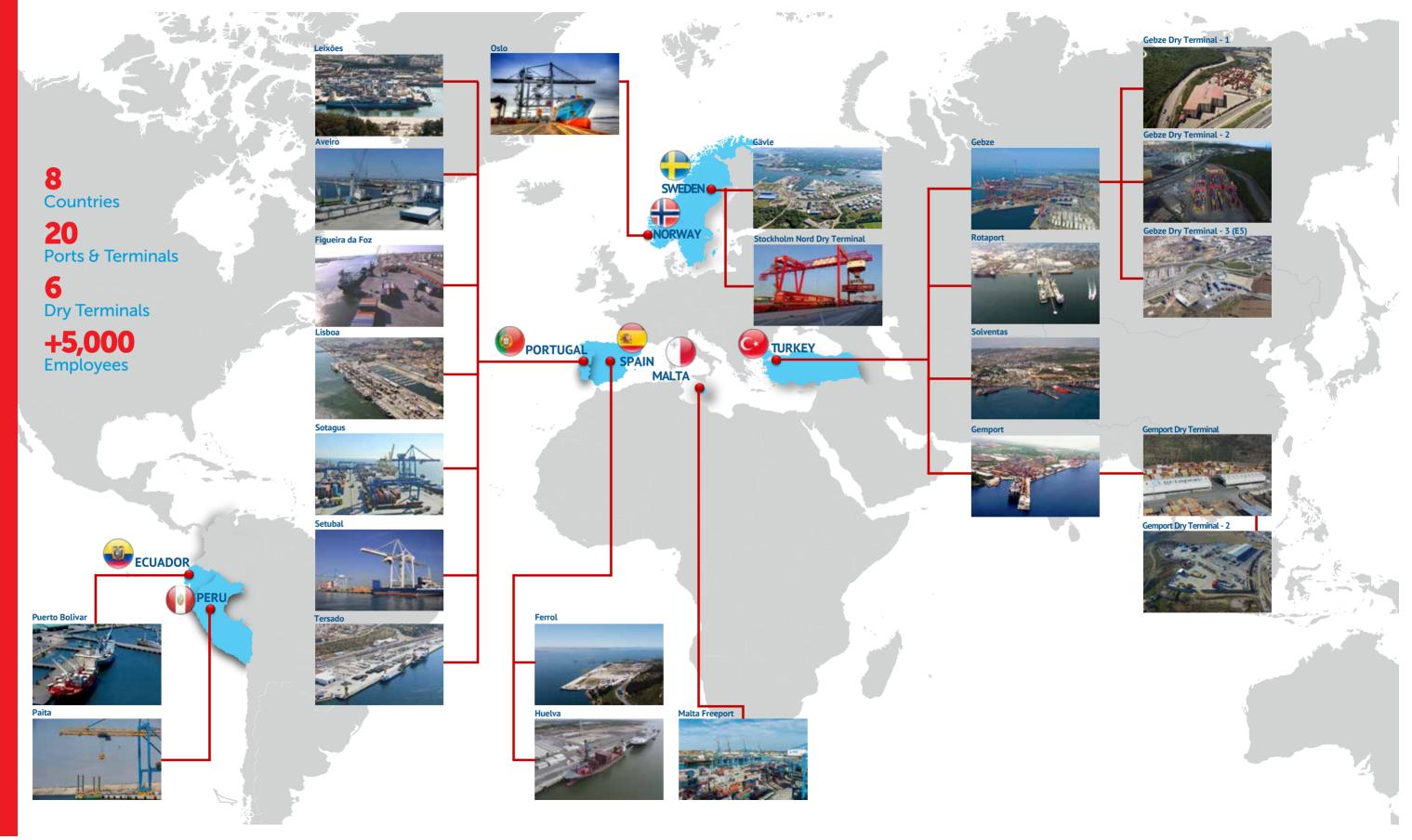


Utilizing state-of-theart equipment & technology to generate sustainable productivity & long-term profitability





# **YILPORT HOLDING** Global Reach



# **ONE-STOP-SHOP SERVICES**



**YILPORT Holding's ports** and terminals not only handle containers but also offer bulk cargo, general cargo, project cargo, liquid cargo and ro-ro services.



### CONTAINER

We believe in containerization and build our multi-purpose terminal services with a special focus on containers. Increasing productivity critical for YILPORT's container terminals. Our linear processes are strengthened by automation to sustainably keep our service level create productive operations for our customers to minimize their vessels and trucks turnaround times at our berths and yards.

Part of a rapidly changing industry, YILPORT invests heavily into its terminals to expand the capacity of berths, yards, and cranes to the everenlarging container vessels called "Ultra Large Container Ships."

### BULK / GENERAL / PROJECT

What distinguishes us from our competitors is not the business itself but how we conduct it. With respect to this, we transfer YILDIRIM Group's industrial expertise as guidance for our bulk, general and project cargo services. Our general and bulk terminals include state-of-the-art equipment and facilities for specific cargo handling like grain and pulse, coal and coke, minerals, marbles, project cargo, steel products, aluminum, cement, forest products, paper coils, etc.

# LIQUID

YILPORT handles liquid cargo through built-in pipeline connections from the quay to the inland tank facilities. The liquid terminals serve for organic and inorganic chemicals, fuels, solvents, petroleum products and other dangerous goods. While operating the liquids YILPORT takes global standards of CPI as guidance for its terminals, and keep the safety and security in focus.

### **RO-RO**

Damage-free stevedoring services and specially trained labor offer ro-ro terminal services at YILPORT. Operating the largest ro-ro terminal established in the leading automotive industry region in Turkey brings world-class expertise. YIL-PORT combines this know-how with its damage-free services to deliver import and export operations to the automotive manufacturers.



#### LOGISTICS

YILPORT' one-stop-shop terminal services are synergistically expanded by supply chain solutions powered by Eti Logistics in Turkey and Transitex worldwide.

Established in 2010, Eti Logistics provides logistics services under YILPORT's umbrella in Turkey. Eti Logistics carries out unimodal (railroad, road, maritime), intermodal and multimodal transportation, indoor and outdoor bonded/nonbonded storage and vehicle PDI services for both YILDIRIM Group companies and third parties. In all of its operations. Eti Logistics seeks to develop strategies that suit growth and the changes in the Turkish market. With its customer-focused solution approach, the company provides a higher level of diversified preferred logistics solutions partner.

As part of our global logistics solutions, we provide freight forwarding under the Transitex brand. Transitex is one of the leading companies in fresh fruit logistics. The company is active particular focus on Iberian Region and Latin America together with YILPORT's terminal locations and

### MINERALS YILDIRIM Group Mining division, is one of the world's largest ferro-alloys and chrome ore producers. They bring the knowledge and expertize on mineral operations to YILPORT. As part of our value-added services, YIL-PORT provides stocking, stuffing, blending, nylon cleaning, airing, and splitting services for mine and bulk cargo. Special automated conveyor stuffing systems allow to containerize the bulk minerals into 20-ft containers in every 6 minutes with a plus-minus 50 kg tolerance on weight.

### **PILOTAGE – TUG**

Pilotage and tug services are the welcoming departments of the terminals. At YILPORT we welcome vessels with the famous Turkish hospitality, and provide safe and fast service to the vessels together with the experienced pilot captains and young tugboat fleet.



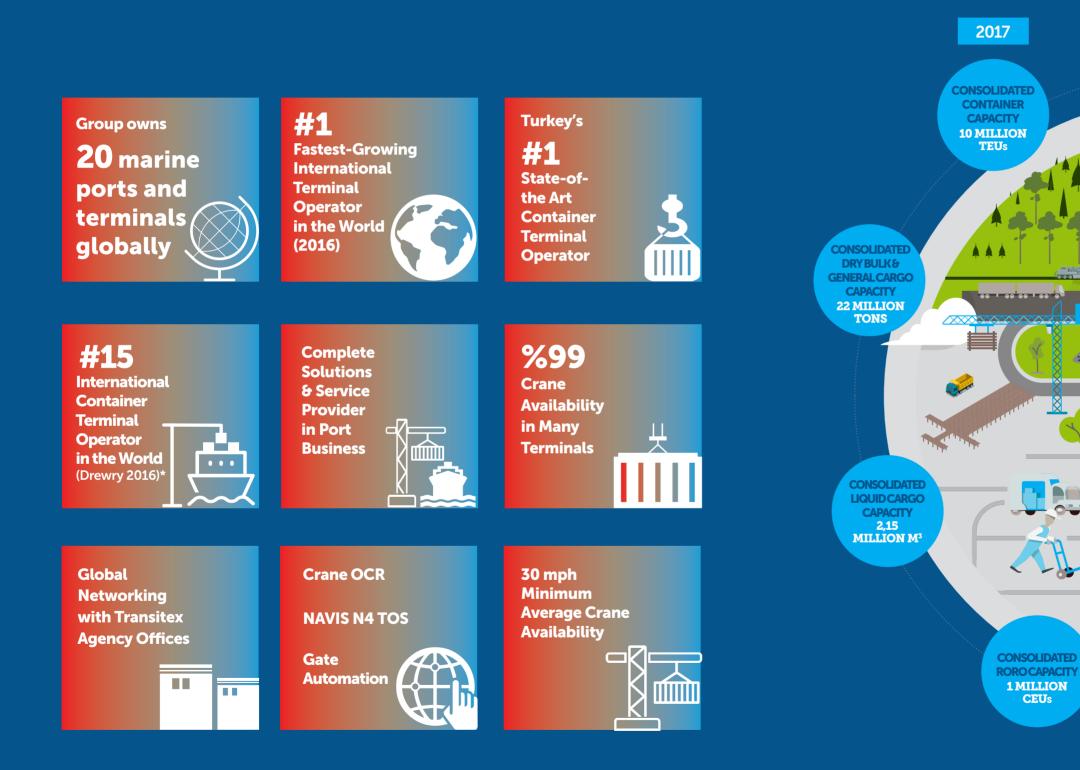


# **Clever and simple** supply chain solutions

**YILPORT Holding is** an end-to-end service provider. In addition to being a multipurpose terminal and port operator, **YILPORT Holding** offers integrated port operations where customers can take advantage of combined services, in order to minimize costs and maximize the velocity of cargo flow. The wide range of offered services include the handling of containers, liquid, general, bulk, project, cargo, and ro-ro.

# **TERMINAL KEY FACTS**

# ANNUAL **CAPACITIES**



\* YILPORT Holding is ranked #15 in 2016 among international container terminal operators according to Drewry Container Market Annual Review & Forecast 2016-17 report.













# **HOME TERMINAL**

We set the foundations of the YILPORT brand and culture at our Gebze terminal. YILPORT Gebze is our home terminal and the central support office for our portfolio. YILPORT Gebze is the source that delivers YILPORT standards for all our global terminals.

YILPORT Gebze is located on the northeast coast of the Marmara Sea, 60 kilometers east of Istanbul. This region accounts for 35% of Turkey's GDP and incorporates 12 industrial zones. It is the closest terminal to Istanbul on the Asian side.

YILPORT Gebze operations forms the basis of our operational experience. YILPORT Gebze's terminals offers multipurpose services of container, general cargo, bulk, and liquid handling. The port is supported by inland container terminals, depots, warehouses and logistics centers. YILPORT Gebze positions itself as the preferred gateway to Turkey's largest industrial hinterland and consumer market.

### **CONTAINER FREIGHT STATION**

- Main Terminal CFS & Outside CFS Areas
- 500 TEU daily handling capacity
- New cargo handling equipment
- Special warehouse for LCL Cargo

#### **GENERAL CARGO TERMINAL**

- Combined Services with
   Special Equipment
- General Cargo CFS Container
- Bulk Cargo CFS Container

#### LIQUID CARGO TERMINAL

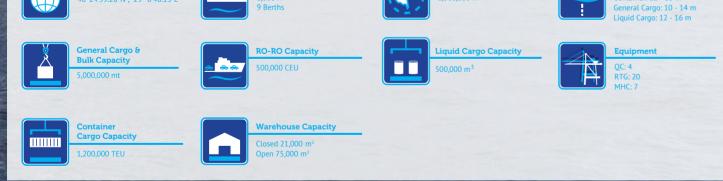
Liquid bulk materials are quickly and efficiently transferred from tanks to vessels, trucks, ISO containers, flexitank containers, and drums using two new filling stations.

YILPORT's Liquid Terminal safety system supports handling operations with cooling, water jetting, remote monitoring, and remote control technologies.

- Combined Services with
- Special Equipment
- Liquid Cargo CFS Container



















# LONG-TERM STRATEGIC ASSET IN TURKEY

YILPORT Gemport was established by the merger of Gemport and Yilfert in 2016. YILPORT Gemport is the long-term strategic asset of YILPORT Holding that will be key to further volume growth in Turkey. This leading multi-purpose port combines two stateof- the-art container terminals, one roro terminal, general and bulk cargo terminals, liquid terminal, dry terminals, logistics parks, warehouses, and tanks. The company also has the exclusive contract to provide tug and pilotage services in Gulf of Gemlik.

The total supply-chain solutions offered at the facility are unique in Turkey and strengthen our partnerships with the leading traders.

### CONTAINER

The terminal has been able to provide services to the largest containerships that have more than 18,000 TEU capacity. Four state-of-the-art 23-wide Mitsui- Paceco quay cranes are fully operational at the terminal. Customers have access to 24-hour non-stop container stuffing without being subject to customs procedures at its outside CFS area of 65,000 square meters.

### **GENERAL CARGO TERMINAL**

With a dedicated berth and equipment, YILPORT Gemport serves customers with different types of cargo. Specialized equipment offer large-scale handling of project cargos.

### **RO-RO TERMINAL**

GEMPORT operates one of the largest and the most modern car terminals in Turkey. Ro-Ro Terminal is the top-ranked terminal in vehicle handling thanks to its multi-storey car park in the bonded area.

#### **PILOTAGE AND TUGBOAT SERVICES**

YILPORT Gemport has a highly qualified team of pilots and captains providing 24/7 the best and the safest maneuvering in Gulf of Gemlik. 4 tugboats with 206 bollard pull capacity serve all ports in Mudanya and Gemlik.





### **Terminal Facts**













# YILPORT ROTAPORT



# LEADER IN DIVERSE BULK CARGO

YILPORT Rotaport is located on the northeast coast of the Marmara Sea in the Kocaeli Province. It is 85 kilometers away from Istanbul. The port is located in the economic backbone of Turkey at Yarimca.

The facility is further expanded to create a diverse dry bulk and general cargo service center for the largest industrial companies in the steel, grain, cement and minerals business segments.

### **DRY BULK CARGO TERMINAL** Two allocated terminals:

- 1. Grain Terminal
- 2. Cement Terminal
- High-speed bulk discharging conveyor system
- Specialized cranes for bulk discharging

### **GRAIN TERMINAL**

Specifically allocated for grain products, the Grain Terminal is able to handle all types of grains with special equipment.

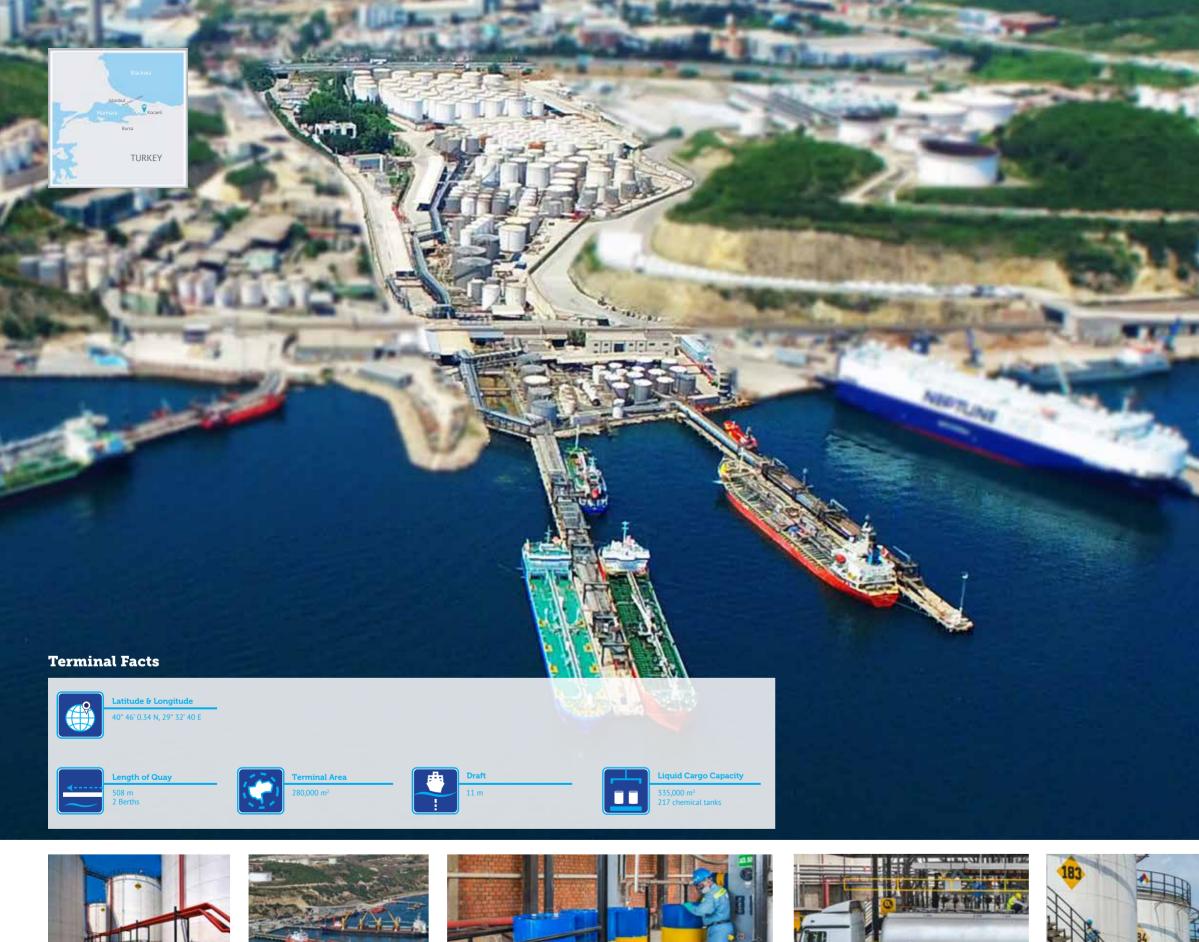
- 15,000 tons daily discharging capacity
- 200 tons per hour loading capacity
- 100,000 tons storage capacity

### **CEMENT TERMINAL**

The cement terminal is especially allocated for cement products. The terminal provides bulk cement loading and discharging services as well as packaging systems. 5000 tons per day discharging capacity Cement silos of 26,000 tons capacity 1000 square meters flat closed storage for white cement 8 minutes average for truck loading Packaging services

- 5000 tons per day discharging capacity
- Cement silos of 26,000 tons capacity
- 1000 square meters flat closed storage for white cement
- storage for white cement
- 8 minutes average for truck loading
- Packaging services





# YILPORT SOLVENTAS



# LARGEST LIQUID TERMINAL IN TURKEY

Solventas is the leading liquid terminal in Turkey that brings global standards into the Turkish market. Growing by constant innovation and upgrading, Solventas has become the largest liquid terminal of Turkey. The facilities are located at Dilovasi on the Gulf of Izmit at the Marmara Sea.

Solventas has won the absolute confidence of its customers by effectively utilizing information, the most valuable asset of our age, by developing a corporate culture based on concern for the environment, human health, safety, security and through a superior service quality confirmed by ISO 9001, ISO 14001 and OHSAS 18001 certificates.

Since the day of its inception, Solventas has acted in full awareness of the importance of the concept of trust as a must in the chemicals industry. The facilities are well known both locally and internationally as the safest base in its service hinterland.

More than 70 types of products, chemicals, petrochemicals, mineral and vegetable oils can be stored and handled at the facilities.















# YILPORT MALTA



# THE FIRST WORLDWIDE EXPANSION

YILDIRIM Group's first global expansion move in port operations took place in 2011 with the acquisition of 50% shares in Malta Freeport Terminals, one of the leading transshipment and logistics centers in the Mediterranean.

- Major transshipment hub in the Mediterranean
- Globally linked with over 115 ports
- In the heart of EMEA Region

Malta Freeport offers extensive worldwide regular network connections, high performance levels, cost effectiveness, ease of access to markets with minimal diversion distance, easy port accessibility, safe maneuverability of vessels and all-year favorable weather conditions.

Malta Freeport offers the lowest deviation distance in nautical miles between Gibraltar and entrance to Suez. An unparalleled 6 nautical miles is required for Malta Freeport, whereas 56 for Cagliari, 66 for Gioia Tauro, 165 for Naples, 280 for Taranto and 356 for Genoa are required.















# **GATEWAY TO SWEDEN**

YILPORT maximizes efficiency with its multiport terminal operator concept, and brings its growth ambitions to the port of Gavle via this integrated operational approach. With the recent addition to the Gavle base of the multipurpose facility, the product portfolio now can offer end-toend terminal services in Gävle.

YILPORT Gävle is located in one of Sweden's robust and developing industrial regions. Connections to the hinterland are exceptional, with the E4 and E16 motorways to the south, north and west, as well as highly connected rail infrastructure linking it to not only Sweden and Norway, but also the vast inter European rail network.

YILPORT Gavle caters to all modes of transportation and is the only terminal in Sweden that has the equipment and infrastructure to load directly from train to vessel, making it an efficient and cost effective intermodal hub able to service the needs of the Swedish industry.

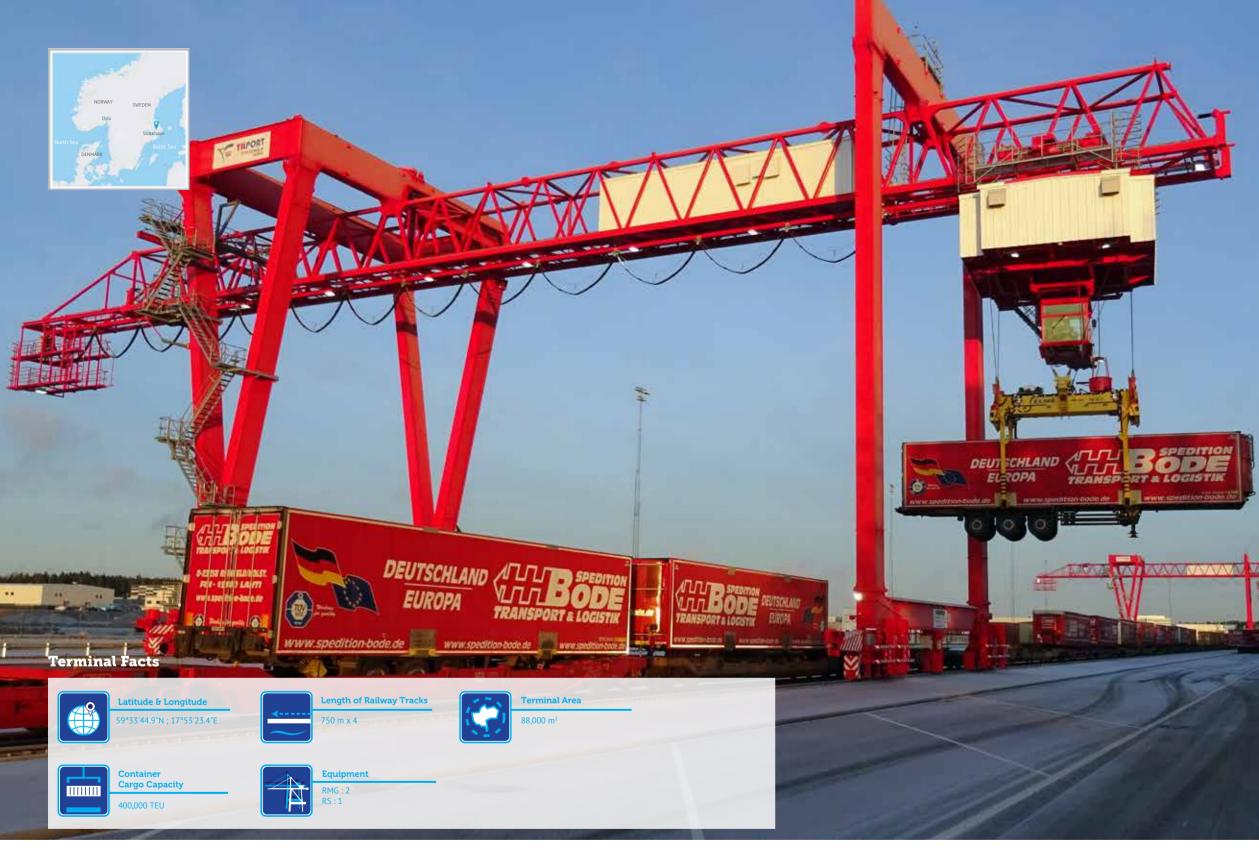
### **CONTAINER TERMINAL**

The terminal has the purpose-built equipment to support high productivity and low cost solutions for handling all types of unitized cargo. Gävle Container Terminal also offers supporting services such as empty depot management, container repair, and integrated container stuffing solutions to allow for total supply chain solutions. With its high service level, current infrastructure, and the expansion projects underway, the container terminal is ready to meet the future needs of its customers.

#### **MULTIPURPOSE TERMINAL**

YILPORT Gavle also encompasses versatile multi-purpose facilities that can cater for many different types of cargo such as, drybulk, steel, cement, sawn timber, project, and all ranges of paper products. Integrated warehouse to rail, vessel, and truck solutions allow YILPORT Gavle to offer low cost logistic services to the cargo owner with the goal of delivering a. one-stop-shop concept that generates huge advantages for Swedish exporters.















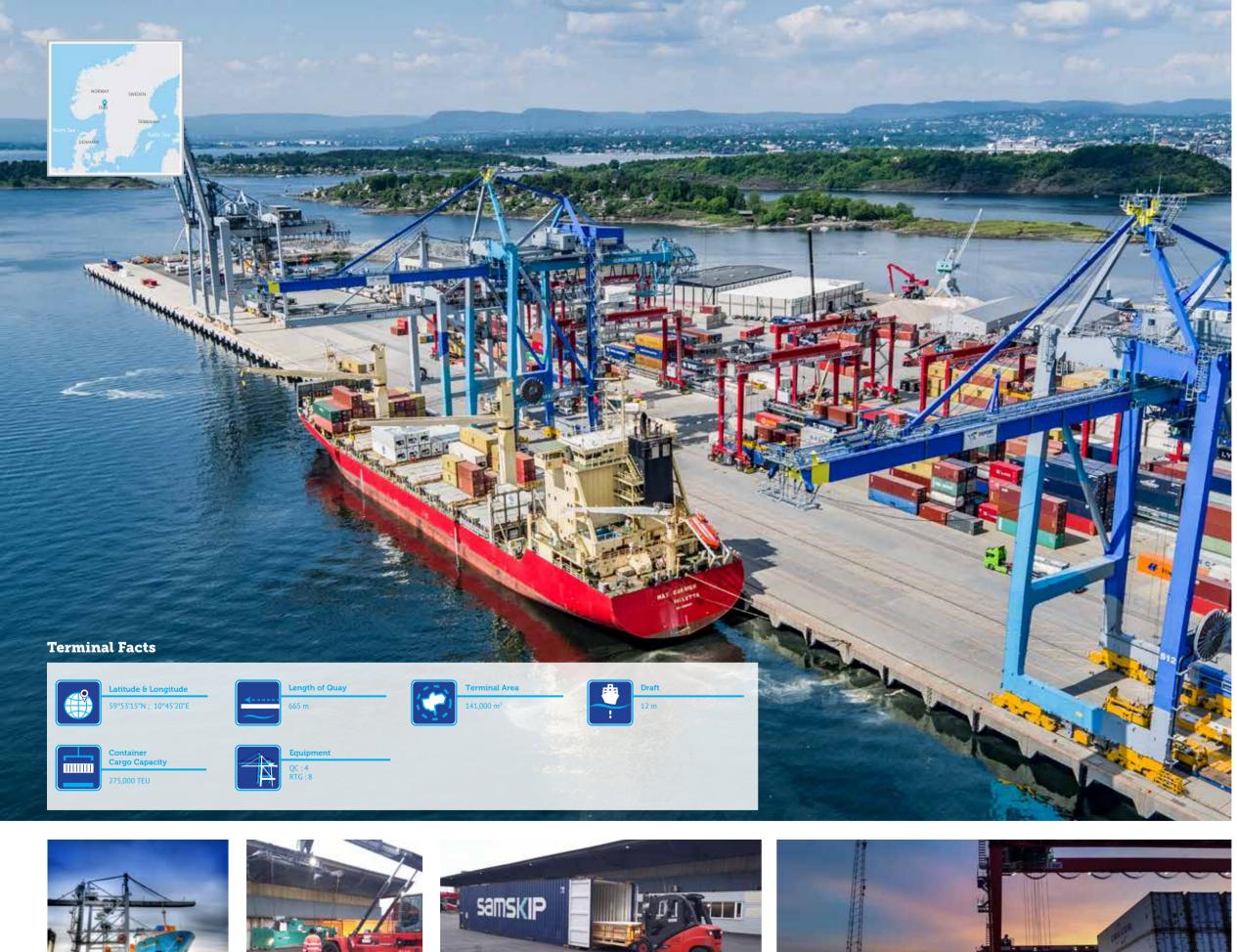


# IN THE HEART OF STOCKHOLM'S LOGISTICS NETWORK

Stockholm Nord Intermodal Terminal is located in the north of Stockholm, inside the newly developed logistics park. . The terminal can handle all types of cargo moved by rail, such as cars, timber, trailers, building elements, and containers.

It is positioned to capture the needs of the growing consumer segments and the supporting supply chain networks. With the rail shuttle service directly to the YILPORT Gavle facility it also offers value as a container depot and repositioning for use in the export rich region of Gavle. The terminals working together are a key part of thegrowth strategy for YILPORT in Sweden.

The new facility is fully equipped with new equipment and systems, and destined to become one of Sweden's most efficient and technologically advanced intermodal terminals.



# YILPORT OSLO



# NORWEGIAN LEADER IN CONTAINER OPERATIONS

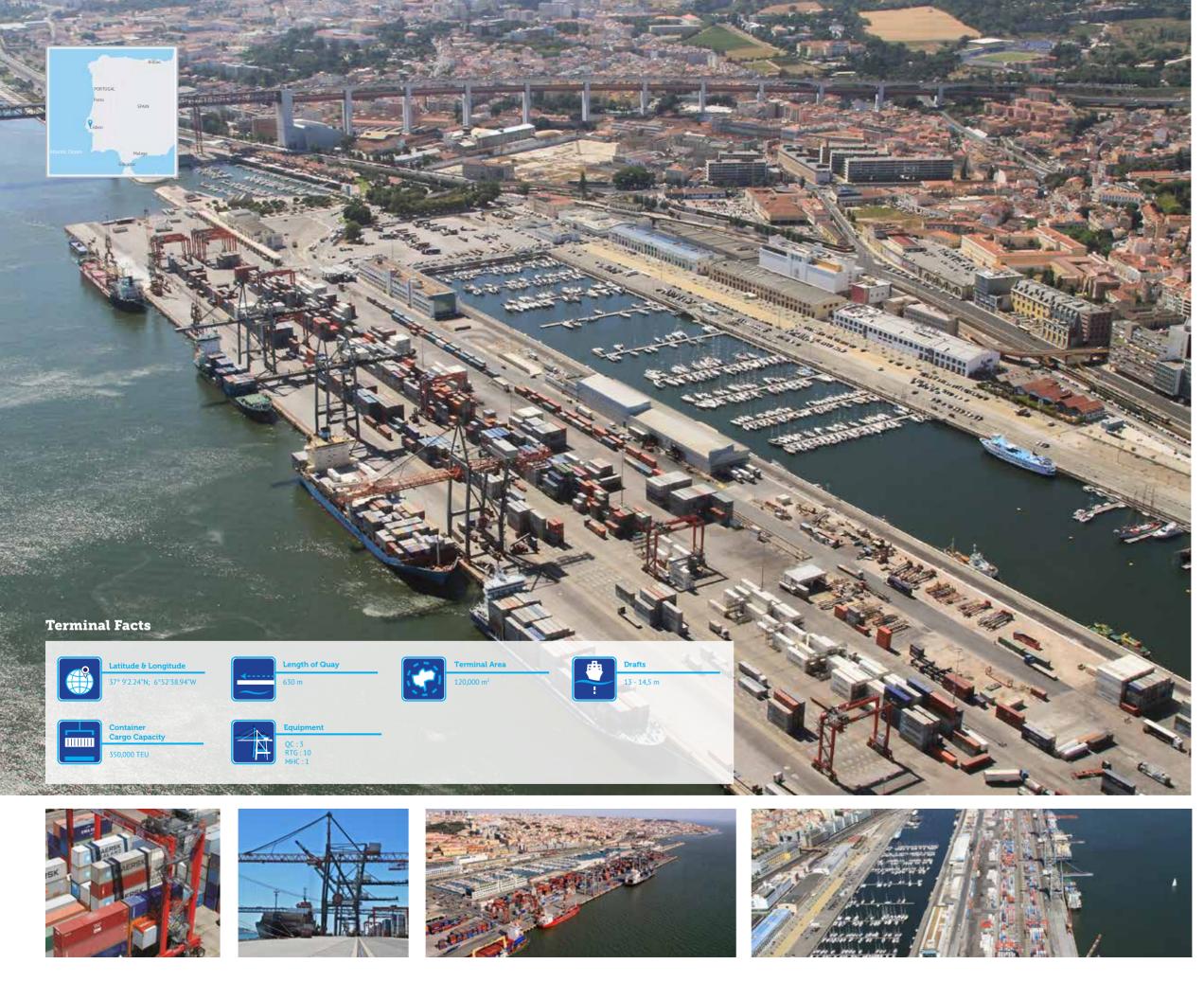
YILPORT Oslo is located on the Sjursøya peninsula on the south east side of Oslo and has direct connection to the main highways. It also has near dock rail connections linking the port with the inland rail hubs used for further domestic distribution. Being the main import hub of Norway, the container terminal has direct services to all key Northern Europe ports as well as the United Kingdom.

YILPORT Oslo offers high productivity and quality services with its modern infrastructure and equipment. Combining empty depot management and our next to dock container freight station, it also offers low cost solutions for valued added container related services.

Building on YILPORT's global platform and utilizing in-house expertise, the terminal continues to lead the way in upgrading the operations and has already streamlined processes, automated manual transactions, and launched new web services all of which all have enabled it to reach record productivity levels never seen before in Norwegian terminals.

### The Most Eco Friendly Terminal in the World

As part of YILPORT's environmental sustainability principles and the commitment to the city of Oslo, YILPORT has made significant progress in terms of the environmental health of operations. The measures taken includes the installation of two ultra-quiet ship-to-shore gantry cranes from Kone Crane, as well as eight Kalmar zero-emission rubber tire gantry cranes. In addition, the deployment of new Kalmar Reach Stackers with emission and noise reducing K-technology, and investments in automated gate systems with a focus on reducing truck idling times and associated emissions all have added to making YILPORT Oslo one of the most environmentaly freinedly terminals in the world.



# YILPORT LISBOA



# LISBON'S STATE-OF-THE-ART CONTAINER TERMINAL

YILPORT Lisboa Terminal conducts business in container operations. The terminal is located in the heart of Lisbon, the regional center of Portuguese manufacturing industries, as well as being the intersection of North-South and East-West seaborne trade routes.

Since 1984, YILPORT Lisboa sets the standards in Portugal's container terminal operations and port management.

### **HIGH QUALITY SERVICES**

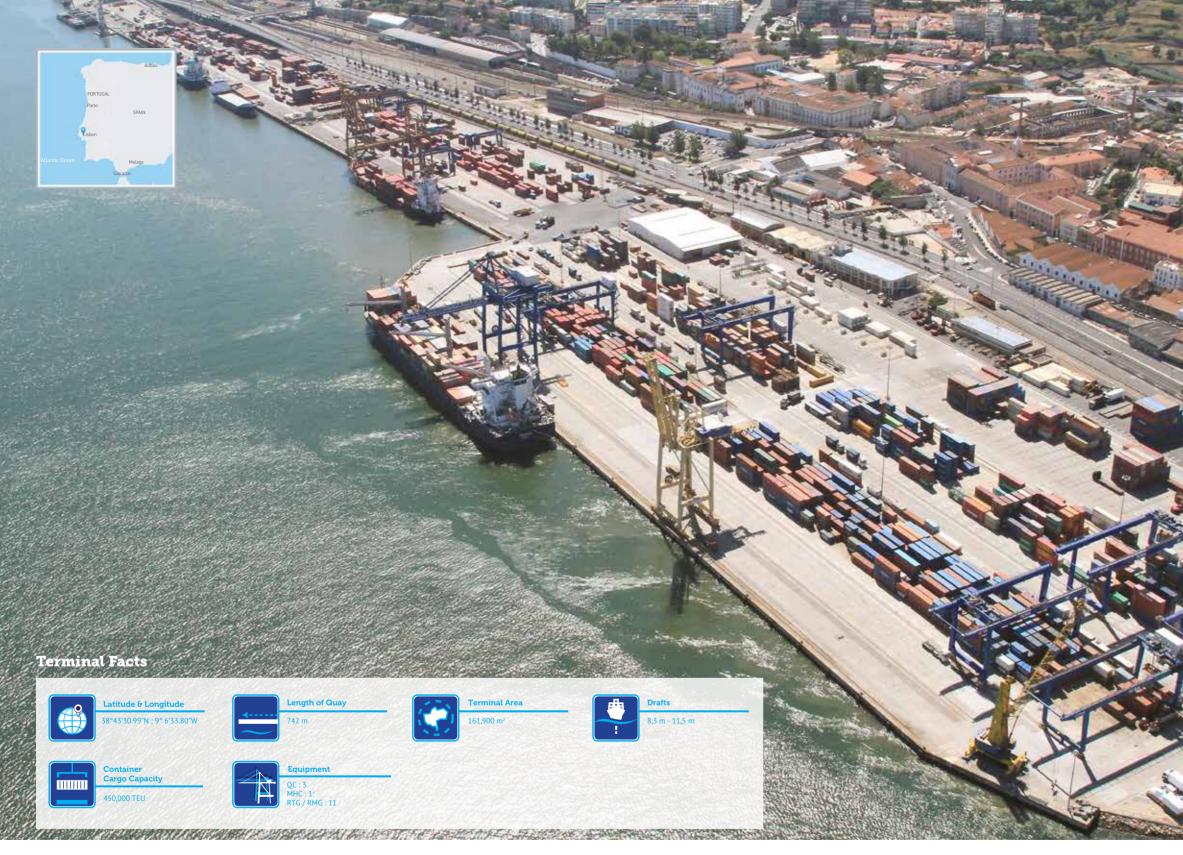
YILPORT Lisboa provides high-quality services by combining logistics supply, expert staff, advanced technology in IT systems and modern quay equipment. YILPORT Lisboa is well developed in forwarding and logistics services by its multi-modal supply chain covering the entire Iberian Peninsula. YILPORT Lisboa is situated at Alcântara pier, 12 nautical miles upstream from the channel entrance and 2.5 nautical miles from Lisbon inner pilot station.

### 24/7 OPERATIONS

Around the clock operations seven days a week at YILPORT Lisboa translates into fulfilling customers' needs with efficient and flexible service.

### GOOD RAIL ACCESS

YILPORT Lisboa offers direct access to mainland Portuguese and Spanish regions. YILPORT Lisboa is well connected to the national railways, reducing transit times for containers originating from or departing to Leixões, Elvas, Guarda, Madrid, Tarragona, Valencia, Zaragoza, Barcelona and Bilbao.















# IBERIAN GATEWAY TO THE ATLANTIC OCEAN

YILPORT Sotagus is a container terminal located upstream in the Tagus River in Lisbon. The terminal is part of the Lisbon port complex, on the north bank of the river. YILPORT Sotagus is a gateway to the Atlantic Ocean and a touch point to the main center of consumption and industrial production in Portugal. The concession serves mainly shortsea and feeder traffic and specialized services with a mix of containers and breakbulk cargo. By providing excellent conditions for navigation and being located at the confluence of major world trade routes, such as from Europe to Atlantic Islands, from Europe to Africa or between Mediterranean and Northern Europe, YILPORT Sotagus is in a privileged location for all container operations.











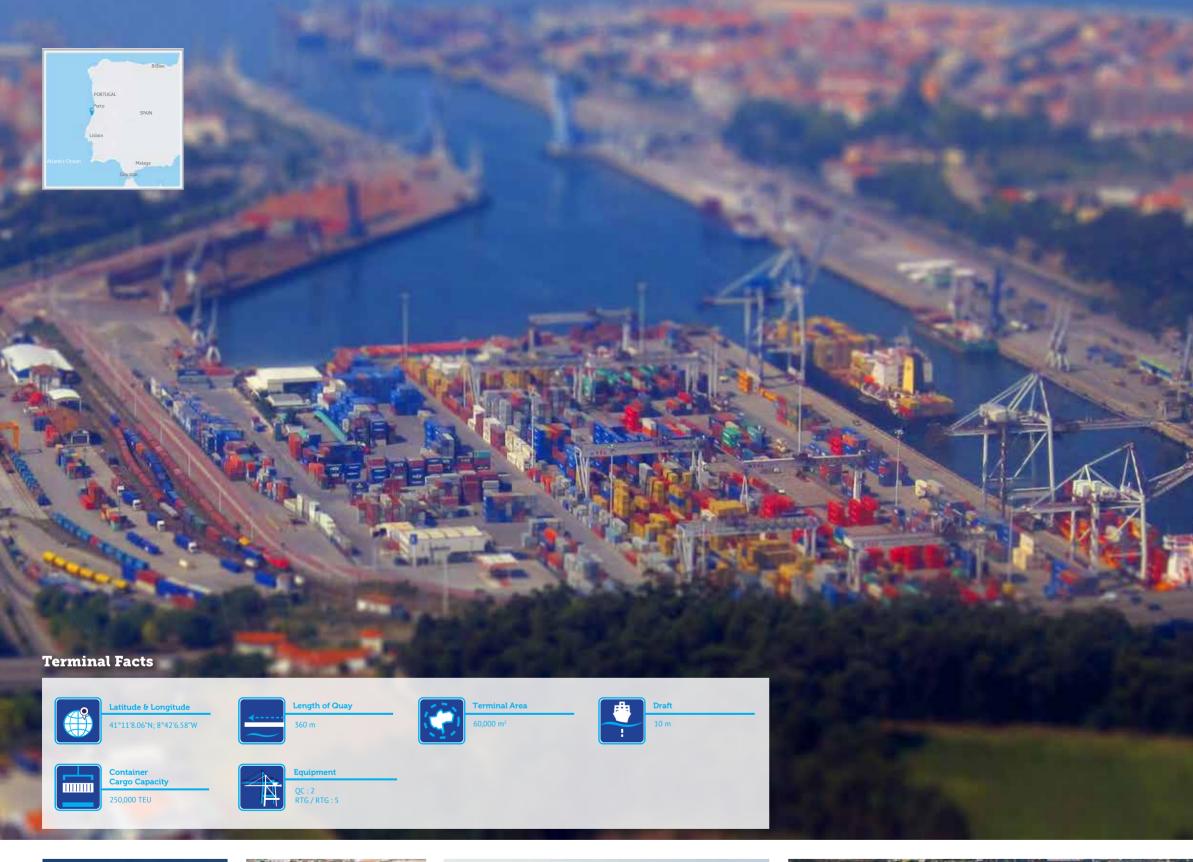




# EMPOWERING THE PULP PAPER INDUSTRY

Figueira da Foz Terminal is located 200 kilometers north of Lisbon in between Portugal's most dynamic production regions. Connection to the hinterland is exceptional, with the motorways to the south and north. The terminal is situated in the regional center of pulp paper production.

Figueira da Foz provides container operations and warehousing. The expandable terminal is part of the Liscont concession. Liscont transfers the experience and its global network to the terminal via YILPORT's know-how boost.











# YILPORT LEIXÕES



# THE LARGEST SEAPORT IN NORTHERN PORTUGAL

YILPORT Leixões is the largest seaport infrastructure in the north of Portugal. It is one of the most prominent marine terminals in the country. The port is one of the most competitive and versatile multipurpose ports in Portugal, representing 25% of the Portuguese seaborne foreign trade, and handling 15 million tons of commodities annually.

YILPORT Leixões, and accordingly, its Container Terminal, is an integral part of the European port system, carrying through an important role in the Atlantic façade of the Iberian Peninsula where it stands for as the most important inter-regional structure, being a reference for the supply chains operating in this area.

Leixões Container Terminal is committed to assuring efficient operations, and meets the market's needs in cargo handling. Thus, investing in human resources and technology has been YILPORT Leixões's top priority. YILPORT Leixões is mainly a feeder terminal, committed to shortsea shipping. The terminal also creates addedvalue operations and attracts deep-sea lines, in line with the shift in global logistics paradigm.

YILPORT Leixões is divided into two different physical platforms inside Port of Leixões, geographically named the North Terminal and the South Terminal.













# YILPORT AVEIRO

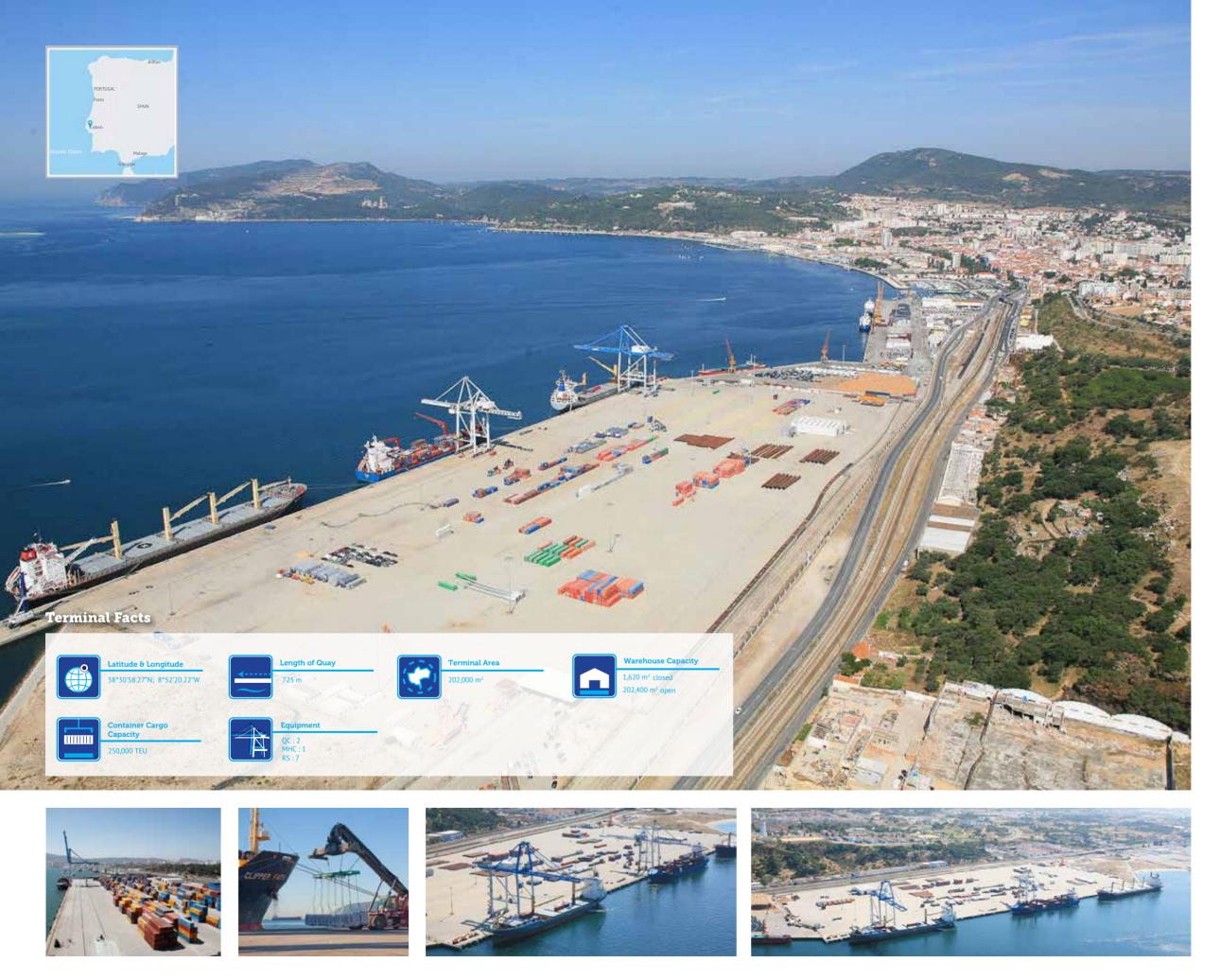


# FULL RANGE SERVICES IN FOUR DIFFERENT TERMINALS

Acting in the Port of Aveiro since 1984, YILPORT Aveiro offers a full range of services such as cargo handling, warehousing, distribution, and logistics. The company has the advantage to offer fast turnaround times in loading and unloading of vessels. The continuous growth of our activity is a direct result of the way we approach the market.

YILPORT Aveiro commits to invest further in order to meet the ever-growing needs of the customers for higher quality and efficiency. YILPORT Aveiro has four terminals in operation. The South Terminal offers breakbulk handling, Sograin Agribulk Terminal is dedicated to grain and pulse handling, while Solid Bulk Terminal and the North Terminal are breakbulk terminals.





# YILPORT SETÚBAL



# MULTI PURPOSE TERMINAL IN SETÚBAL

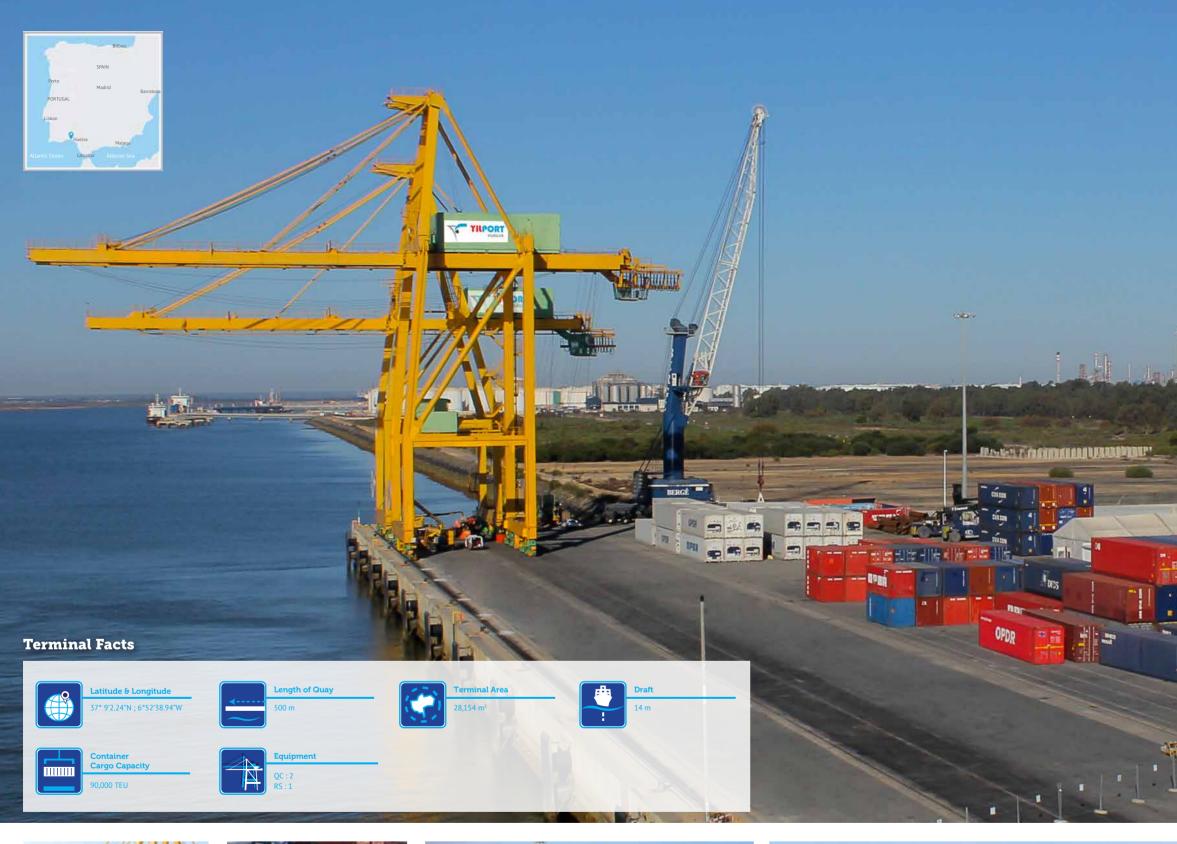
YILPORT Setúbal is located 50 kilometers south of Lisbon, in the industrial area of Setúbal. The port experienced an incremental expansion in hinterland penetration, which goes even into the provinces in West Spain. The terminal is close to Lisbon, Portugal's largest city and capital. It is one of the main gates for Portuguese consumers and industry. YILPORT Setúbal operates the multipurpose terminal including the handling of containerized, ro-ro, bulk and breakbulk cargoes. The terminal provides excellent and easy access to road and railway networks. As part of YILPORT's one-stop-shop concept, Setúbal terminals offer all sorts of terminal services to its customers. YILPORT Setúbal has two terminals in service.

### SADOPORT

The container terminal is operating under the Sadoport brand. With its 725 meters of berth, the terminal is available for multiple vessel calls. The draft at the berth is 15 meters deep, and the canal draft is 12 meters deep.

### **TERSADO**

Tersado is located adjacent to Sadoport, right at the heart of Setúbal industrial zone. Tersado holds the concession for the second multipurpose terminal in Port of Setúbal. The terminal is dedicated to handling of general breakbulk cargo, ro-ro services and solid bulk.











# YILPORT HUELVA



# ANDALUSIAN GATEWAY TO THREE CONTINENTS

Huelva is located in Andalusia, south of Spain. The terminal is close to Portugal and the Strait of Gibraltar, touching the main line of global cargo trade in the north-south axis. It is a natural gate for Mainland Spain-Canary Islands traffic and it is positioned as a possible gateway to multiple continents such as Europe, Africa and Americas. Huelva is a major center of privileged experience with connections to Extremadura, Western Andalusia, and Seville region through high capacity highways and national railway line reaching inside the terminal. YILPORT Huelva is the best choice with its easily expandable plot surface for reefer container stevedoring operations. The industrial zone is primarily based on agriculture and its various export products as well as fishing.

#### COMMITTED TO BECOMING A PROMINENT TRANSSHIPMENT HUB

The terminal is strategically positioned close to major globe trade routes in the north-south axis and it is designed to be a deep sea terminal. Huelva is committed to become the best transshipment hub alternative in the region with its expandable container yard.



OPD



### **Terminal Facts**









# YILPORT FERROL



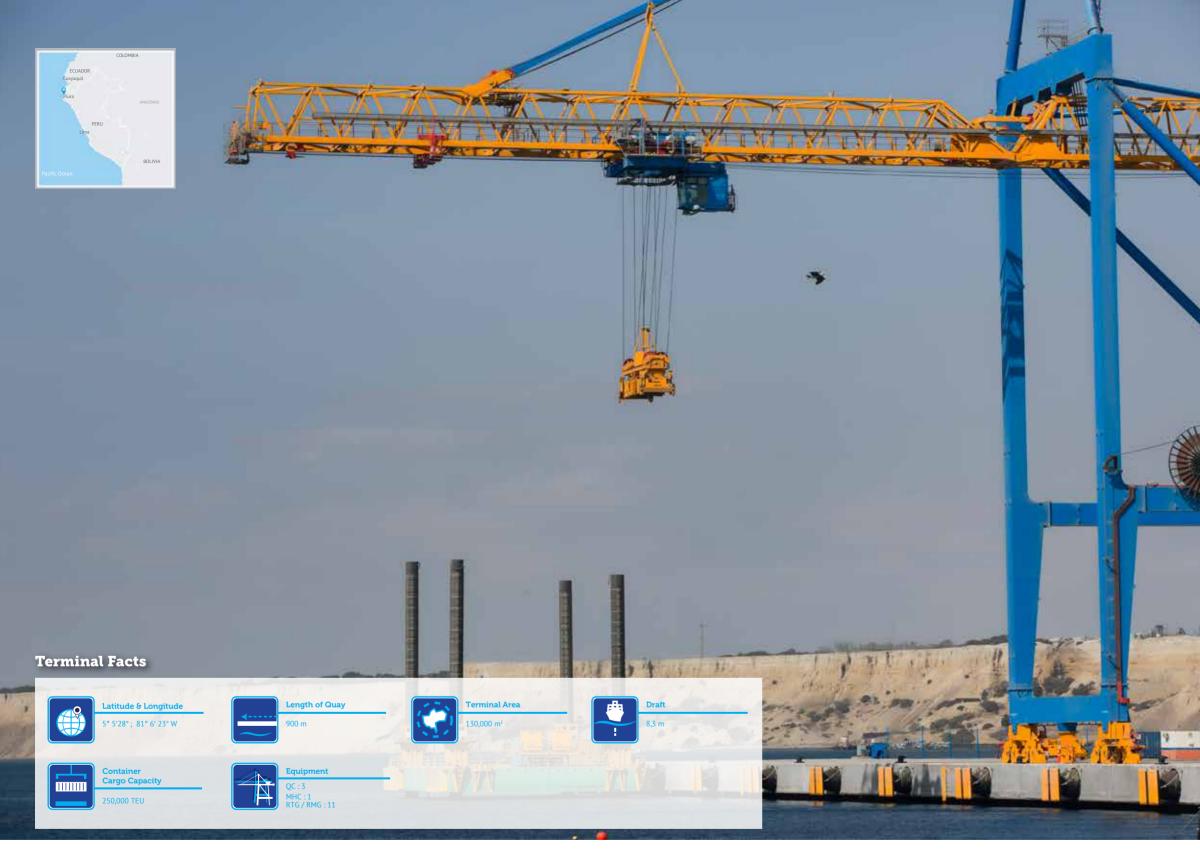
# THE DEEPEST CONTAINER TERMINAL IN IBERIA

Ferrol Container Terminal is the right choice for customers looking for a privileged location with its outer harbor. Ferrol offers the deepest container terminal in the Atlantic Coast of Southwest Europe. The terminal offers a quay wall of 1450 meters, 20 meters deep draft, and an annual container handling capacity up to 1.500.000 TEUs in its 290.000 square meters of land area. YILPORT Ferrol grants all the conditions to accommodate and serve the biggest ultra large container vessels expected to be built in the upcoming years.

The terminal is well connected to the Spanish highway system, granting it the capacity to serve the vast Iberian hinterland. The logistics network extends to the south to Portugal through A-9, to the southeast to Madrid through A-6, and to the east to Cantabria and Basque Country through AG-64 and A-8 highways. The terminal offers intermodal transfer, stuffing and stripping in its warehousing facilities and depot services with its onestop-shop attitude. It is the only deep-sea container terminal in the North of Galicia, with several important towns and industrial areas within a radius of 120 kilometers. More than 3 million inhabitants live on its nearby hinterland.

Due to proximity to container major maritime routes, Ferrol offers the best location for container transshipment Atlantic operations feeding Spain, Portugal, France, Ireland, and Southern Britain with practically no deviation.

Its privileged location, deep draft, excellent infrastructure, and management experience endorsed by core companies of the industry make YILPORT Ferrol the best option for containerized cargo on the northwest of Iberian Peninsula.













# THE MAIN PORT OF NORTHERN PERU

Paita is the main port of Northern Peru as it handles 10% of freight traffic in the country. In 2014, Paita reached approximately 200,000 TEUs traffic, representing 15% year-over-year increase.

YILPORT's mission is to turn the port into a strategic hub of intermodal connection in the Atlantic-Pacific region. Paita offers high-quality standards, efficiency, safety, and know-how for the international seaborne trade.

Paita's zone of reach covers Piura, Tumbes, Lambayeque, Cajamarca, San Martin and Amazons.





### **Terminal Facts**





# **YILPORT PUERTO BOLÍVAR**



# THE BEST CHOICE IN **ECUADOR'S MARINE TRADE**

Puerto Bolívar is located in Ecuador, in the province of El Oro. The port is established in the middle of the world famous banana farms of the country, with an annual production of 3 million tons. In addition, shrimping industry is highly active in the region. Besides reefer cargo, the terminal is also handling dry cargo such as paper pulp and concentrated copper. With its container freight station operations, the terminal is the safest and the most secure place for containerized export goods.

### Home Terminal for the Liners on the **East Coast of South America**

With its strategic location and deep sea infrastructure, the terminal is the best choice for liners as their home terminal in the Southern Pacific Coast. With the Panama Canal expansion allowing 13,000 TEU vessels, liners now are enlarging vessel sizes in their fleets. YILPORT Ecu - Puerto Bolívar is ready to handle maximum sized vessels that are able to pass the canal.

The port has all the natural advantages as a seaport. Puerto Bolívar is to be connected to Guayaquil and the rest of the country via a hinterland highway system. The expansion projects will boost Puerto Bolívar as the best choice for maritime trade in Southern Ecuador and Northern Peru.



# **INFORMATION TECHNOLOGIES**



#### Technology for linear processes...

We believe in clever ideas that bring advancement. We adopt technology in our processes to change the life of our customers and employees for the best. Our linear processes are built and improved with automation, easy communication tools (EDI), common platforms, web based solutions and systems.

#### **TERMINAL OPERATING SYSTEM**

YILPORT Holding terminals utilize Navis Sparcs N4 for all container operations. Our IT team integrates all our operational processes. Advanced communication tools and web based data storage abilities go far beyond YILPORT's internal use. End users and shipping lines can have direct access to the system and retrieve real-time information for their business.

#### **ELECTRONIC DATA INTEGRATION NAVIS & REPORTING**

We correspond to all lines and agencies through EDI files. YILPORT Holding adheres to the UN EDIFACT and relevant ITIGG standards. We currently deploy BAPLIE, COPRAR, COPARN, and MOVINS to ensure smooth, error-free communications. The system generates automatic reports via EDI and our customers have reports in their own format, and their preferred frequency.

#### **GLOBAL SUPPORT CENTER**

Our technology is in safe hands, supported from one center around the clock. YILPORT Gemlik port complex serves as the hub for customer and technical support for the YILPORT Holding portfolio. The brand is founded on quality and provides the best customer service. Our highly trained support technicians monitor and provide assistance for all technologies. which further supports the onestop-shop value proposition at YILPORT.

#### **AUTOMATION**

As YILPORT we believe in automation to improve our linear processes and service levels.

#### AUTOMATED GATE SYSTEMS (AGS)

The AGS system is deployed with optical character recognition (OCR) and error-free gate operations.

#### CRANE OPTICAL CHARACTER **RECOGNITION (OCR)**

YILPORT operations are carried out using the latest planning tools: Secure EDI communication, expert vessel planning, terminal operating system producing efficient and damage-free vessel operations. YILPORT focuses on technology and has installed crane OCR systems, greatly improving safety and data integrity at the quay.

## **INDUSTRY 4.0**

YILPORT embraces the automation and data centric nature of the new industrial revolution. Industry 4.0 principles are applied to all cyberphysical systems, remote monitoring via internet of things, and cloud infrastructure at YILPORT, assets of which are already "Smart Ports" ready for the future.

#### **REMOTE CONTROL FOR OPERATIONS**

Our specially designed and manufactured remote control systems are supported by optical character recognition. Special control rooms for our crane drivers allow safety, smooth shift changes and improve crane efficiency by protecting the operators from environmental effects.

#### **CUSTOMER ACCESS PORTAL:**

#### INFINITY

Working with YILPORT means one-click operations monitoring convenience for our customers. With a single click, they can access all the information they need from everywhere they want to connect. System is not limited to a single device. Every computer, handheld device, tablet, or smartphone our customers own is a gateway to accessing on-time and real-time information.

### **CENTRAL PLANING**

One Center, One System, One Team, Multiple Terminals.

# **GLOBAL** LOGISTICS CENTER



Our unique central planning practices to the local terminals. All planning of our worldwide terminals are undertaken at our home terminal in Turkey, YILPORT rework their terminal operations contact point, liners can improve and implement their processes to multiple terminals of YILPORT

The establishment of YILPORT Logistics Center is supported by our centralized Navis N4 system. The technology allows us to consistently apply our management and optimization portfolio. With the new voice over IP (VOIP) system, YILPORT Global Logistics Center can offer which call our ports. YILPORT's enable automated container identification and integrated weighing. When passing through the portal, container snapshots recorded. These records can through web-based applications.

terminal service to its

**YILPORT Holding** is committed to deliver supreme customers, powered by high technology investments, and inhouse innovations. **Global Logistics Center in Gebze is** a groundbreaking innovation and one of its kind in the industry, delivering planning and control for YILPORT's terminals from Turkey.





GLC rises on high-tech pillars. unmatched in the industry: 1. Motorola Digital Mobile Radio: Connecting not employees of a single terminal, but all employees of all terminals around the globe over IP radio protocol. A ship-toshore crane operator in Oslo can radio the help desk in Gebze as if they are in the same terminal. This is the only global deployment of a digital mobile radio system in the world. 2. CCTV: Cameras in remote terminals broadcast to GLC in real time. They act as the eye-in-the-sky for GLC operators. 3. OCR: Crane and automated gates are equipped with optical character recognition (OCR) capable cameras, and they precisely scan container numbers, license plates of trucks etc.

# **YILPAC**



#### **YILPAC**

YILPAC is a subsidiary of YILPORT Holding. The company undertakes maintenance, training, and provides services at all YILPORT terminals around the globe. In addition to the routine offerings at YILPAC, the company also coordinates the new investments in terminals covering all aspects of crane design, delivery and commissioning.

#### **CUSTOMER FOCUS**

YILPAC offers the best customer service, and it is a top priority principle for the company. YILPORT continuously invests in facilities and services to fulfill any business needs. The dedicated and talented team of YILPAC is able to overcome any professional obstacle with deep experience and heavy training.

#### **CONTAINER FREIGHT STATION (CFS)** Flexibility Meets Your Needs

YILPORT Holding provides its customers a variety of services. Container freight station (CFS) services are an integral part of YILPORT Holding's one-stop-shop value proposition. Bonded and nonbonded CFS operations are offered at many of our terminals. YILPORT focuses on simplifying the entire process every step of the way.

YILPORT Holding's container freight stations handle a wide variety of commodities. The terminals are capable of handling high volumes with tight deadlines, ensuring customer cargo delivery times to the truck or vessel. YILPORT Holding's CFS operations are available 24/7.

### **MAINTENANCE & REPAIR SERVICES**

YILPORT is always focused on productivity and efficiency in all operations. Customers of the company in every region enjoy record-breaking productivity that focus on cargo security and integrity. The most modern and the best in class quay cranes installed at YILPORT terminals are operated by highly trained operators who have accumulated decades of experience in handling all types of cargo.

We are taking care of our equipment and cranes by 24/7 monitoring to keep the highest standards ever-lasting and achieve highest performance results in the industry. An internationally recognized maintenance team with top-tier diagnostics equipment and facilities supports YILPORT operations. All the elements combined contribute to achieving over 99.5% availability for the lifting equipment.

Global specialists of their respective expertize lead YILPORT's engineering team. They are focused on finding the optimum solution for maintenance and repair work. What is more, YILPORT's experiences are shared across all YILPORT terminals. Our global equipment providers and repair service network provides us solution options for similar cases.







# **SECURITY**



### Your cargo is in our secure hands...

Throughout our global network, our marine terminals cooperate with national agencies, customers, suppliers and local port authorities to apply a global, multilayered risk-based approach to deliver security.

Every year the ISPS certification undergoes a rigorous test by the Undersecretary of Maritime Affairs, which we passed consistently and successfully. We do keep our relations close to the local and global law enforcement organizations together with customs and antinarcotic polices.

#### We follow all IMO recommendations closely and carry on our leadership in port security.

In order to ensure the safety of all people and cargo, YILPORT implements the latest technology and hires the most attentive security personnel to monitor our facilities 24/7.





# INNOVATION LEADERS

YILPORT is committed to advance the skills, business acumen and careers of all its employees. We invest heavily in the training as well as internal and external courses to encourage our staff to be innovative leaders. YILPORT pioneered ir customization of a dual crane simulator, which we ship around our global facilities. In-house language courses, safety and training, mentoring and much more is offered to our new and talented employees.

#### **BUILDING A STRONG TEAM**

# TRAININGS for BEST SKILLS

courses, team building exercises, management training, language classes, simulators, and seminars.

### SIMULATOR

Crane operators for RTGs and quay cranes are trained with the only crane simulator in the industry since 2009. The training program covers a wide range of operations with different levels of difficulties. It can simulate operations in snowy and windy weather; operate on damaged vessels and many more. Our unique simulator is assembled in a 45-foot container that provides mobile availability. We can easily ship training exercises.

# **HUMAN RESOURCES**

Employees are the backbone of YILPORT's business. A strong team keeps the port safer and stronger.









# **ENVIRONMENT**



# YILPORT Holding summarizes its environmental approach as the guest for zero emissions and zero waste. The green initiatives at the terminals carry YILPORT Holding into a sustainable future.

YILPORT Holding focuses on projects that are not only a constant drive to reduce waste in all our processes. efficient and sustainable but also protect the environment. The eco-friendly activities enable YILPORT in achieving long-term growth that creates benefit both in terms of environmental cost and in terms of energy engine trucks burn low sulfur diesel. Reducing 97% of savings. How our business affects the environment is always a key concern for us. At YILPORT we always find new ways to decrease emissions, reduce waste, and limit our energy use.

YILPORT terminals initiated and delivered many green projects in huge scales. Projects range from eco-friendly terminal lighting systems, liquid terminal tank energy control systems, water treatment, and powering lifting equipment by electricity. We cooperate with our technology partners to achieve a clean The system generates accurate, real-time information and healthy environment in and around our ports. The main objective at all YILPORT operations may be summarized as the quest for zero emissions. There is monitoring fuel consumption.

Reducing our carbon footprint is our responsibility towards humanity and we do that by using green energy sources at our terminals. Our new generation Euro5 carbon emissions for yard projects through electrified rubber tired gantry cranes (e-RTG) alone, we generate a photosynthetic effect of planting 23,000 trees.

We implemented radiation portals that fall under the Megaports Initiative. This is also demanded by United States Departments of Energy and Labor, Occupational Safety and Health Administration, and many customs authorities around the world.

about the physical location and status of terminal assets, controlling maintenance and repair cycles and





# **CORPORATE SOCIAL RESPONSIBILITY**



# YILPORT Holding encourages talented young people to unlock their potential and excel in their skills. The highly skilled new generation will be the key to the future of maritime and logistics industry.

YILPORT Holding companies have one primary goal that is above all others: Achieving zero damage, and zero fatalities in our operations. In support of this, Yilport has created numerous targets and programs in health, safety, security and environment.

The social, cultural, artistic, sports and environmental conservation activities YILPORT has undertaken since its founding are an integral part of its corporate culture. Children and young people have always been important for YILPORT Holding. In addition to schools we built under the YILDIRIM Group umbrella, we commit to build many more.

We offer scholarships to successful students, and we invest in young athletes to support youth development. We have found the possibility of reviewing and observing the regions we invest in and develop solutions to the problems in education, sports and cultural activities. This is also intrinsic to YILDIRIM's corporate value. We established four high schools in Turkey, aimed towards vocational education.

- Yilport Logistics Technical & Industrial Vocational High School Kocaeli / Gebze
- Yilport Gemlik Anatolian High School Bursa / Gemlik
- Garip Yıldırım Logistics Technical High School Bursa / Gemlik
- Zeycan Yıldırım Vocational High School Elazig







# **Contact Us:**

### **YILDIRIM Group**

### **YILPORT** Holding





