

# CONNECTION

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We are the outliers;  
we think differently  
and act differently.  
This is the future of  
YILPORT's growth.

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Robert Yüksel YILDIRIM  
Chairman & CEO of YILPORT Holding

**“We are the outliers; we think differently and act differently. This is the future of YILPORT’s growth.”**



## YILPORT Holding’s Journey to The Top 10 Global Port Operators by 2030 Continues with **Strategy Kick-Off Meeting**

YILPORT Holding strategy planning kick-off meeting took place on June 7, with the esteemed contribution of all executives and colleagues.

As the time approaches to rank among the top 10 port operators on a global scale by 2030, the first session of this workshop series has started with keynote speeches of valuable experts and insights on strategic planning and implementation.

Yüksel YILDIRIM, Chairman and CEO of YILPORT Holding, shared his vision and insights for the strategic planning process.

“We are the outliers; we think differently and act differently. This is the future of YILPORT’s growth.”

This project will continue throughout the year to formulate clear strategic goals, develop a roadmap for implementation, and define key performance indicators (KPIs) for monitoring the strategies.



## YILPORT, Hosted SAP Seaports Innovation Summit 2023 at YILDIRIM Tower



YILPORT proudly hosted the SAP Seaports Innovation Summit 2023, a remarkable gathering that united distinguished leaders from the sector and technology experts. The summit served as a dynamic platform for these luminaries to engage in insightful discussions, delving into the latest trends and innovations shaping the future of port operations.

One of the highlights of this summit was the exclusive opportunity extended to attendees to explore the cutting-edge YILPORT Gemlik facilities on the second day. This immersive experience provided firsthand YILPORT’s ingenious solutions in place, offering a glimpse into the terminal’s state-of-the-art features that are revolutionizing the landscape of terminal operations.

During the event, Murat AKBUDAK, CFO of YILPORT Holding, expressed the company’s ambitious vision, “Our mission is to rank among the top 10 international operators by 2030 and be the game-changer in port and terminal operations. In a world where everything is so interdependent, our sector is a key player in world trade.” The sentiment from the summit underscored YILPORT’s dedication to catalyzing profound changes within the industry.

The SAP Seaports Innovation Summit 2023 attracted a diverse assembly of participants from various corners of the world. The entities have been at the forefront of pioneering solutions and technologies, elevating port operations. The event served as a testament to the innovation and cooperation that defines YILPORT’s journey and reinforces its pivotal role in shaping the evolution of seaport excellence.

## YILPORT's Maritime Excellence and Global Industry Synergy Unveiled at the **Black & Caspian** Sea Ports & Shipping 2023 Conference



YILPORT Holding attended the Black & Caspian Sea Ports & Shipping 2023 Conference in Istanbul, Türkiye organized by Transport Events. With the extensive participation of experts from the maritime, technology, and terminal equipment industry, the event hosted panelist speakers with discussion sessions on the latest developments in the global outlook on the forecast for three days. The guests also enjoyed Gala Dinner Cruise on the Bosphorus in the evening sponsored by YILPORT Türkiye and a site visit at Gemlik terminal.

On the first day of the event, YILPORT hosted visitors on an exciting site visit at Gemlik Terminal. The company presentation provided a comprehensive overview of our strategic presence in the industry and highlighted our commitment to excellence, innovation, and sustainable growth. During the tour, the guides provided valuable insights into terminal operations, highlighting state-of-the-art technologies to optimize efficiency and ensure seamless workflows. We showed the latest advancements in cargo handling, vessel management, and security measures, shedding light on the intricacies of modern port operations.



The Black & Caspian Sea Ports and Shipping Conference continued its second day with panelist speakers. As well the industry experts, YILPORT Executives attended, and the President of the Port Operators Association of Türkiye (TÜRKLİM) Aydın ERDEMİR also delivered welcome remarks.

General Manager of YILPORT Gebze & Gemlik and Head of GLC R. Cem GÖKTAŞ delivered an insightful speech on "Fostering Industry Synergy: Embracing Trade and Investment Liberalisation for Seamless Cooperation." Mr. GÖKTAŞ emphasized the importance of YILPORT's initiatives to exemplify the contributions to fostering industry synergy and seamless cooperation. By actively embracing trade and investment liberalization, facilitating trade and connectivity, promoting innovation and knowledge transfer, engaging in public-private partnerships, and prioritizing sustainability, YILPORT showcases how businesses can play a vital role in creating an environment conducive to collaboration and reaping the benefits of an interconnected global economy." he further explained.





# QUARTERLY CONTAINER SHIPPING OUTLOOK

**Hasan ÇİFTÇİ**  
YILPORT Holding Global Sales & Marketing Director

“ Global port throughput is expected to grow by only 1% in 2023.

According to Drewry, after a limited 0.5 % increase in 2022, Global container port throughput is forecasted to increase by only 1% in 2023 to 871 M TEU. A major drop is realized in North Europe and North America East Coast volumes as consumer demand across the world has been weak since the last quarter of 2022.

Global Trade has entered a period of lower growth, due to geopolitical concerns, near shoring, protectionism, and supply chain re-considerations. Therefore, growth on container throughput is expected to remain low, however still stronger last quarter growth is expected as consumer spending picks up with reduced inventories and salary increases.

### GLOBAL FREIGHT RATE LEVELS ARE BACK AT PRE-PANDEMIC LEVELS ON ALMOST ALL TRADE LANES.

Global freight rates dropped dramatically in the last quarter. Overcapacity and limited demand pushed the Freight levels down. Long-term valid contract rates have lost almost 60% of their value since the same period in 2022.

### LATEST DEVELOPMENTS IN CONTAINERSHIP FLEET

Year-on-year fleet growth is around 5.97 %, much higher than the global demand. There are currently 5,809 ships with a total capacity of 26.914 M TEUs. The total

orderbook capacity is 7,633 M TEU equals 28.4% of the current fleet and the effective capacity ratio is around 25%.

On the other hand, as freight rates drop dramatically and new IMO regulations effect, scrapping rates to increase in the coming days.

The Graph 2 shows the world cellular fleet as of 1st of March 2023.

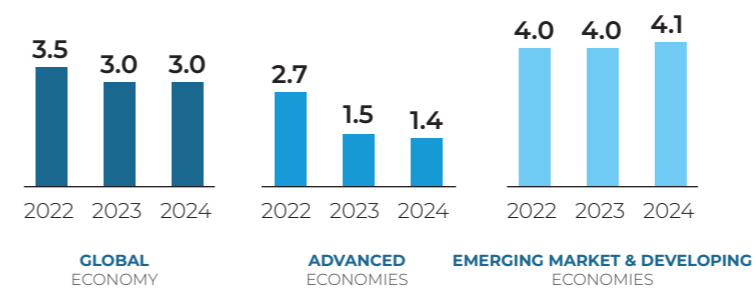
### OVERVIEW OF GLOBAL ECONOMY

For advanced economies, the growth slowdown projected for 2023 remains significant: from 2.7 percent in 2022 to 1.5 percent in 2023, with a 0.2 percentage point upward revision from the April 2023 WEO. About 93% of advanced economies are projected to have lower growth in 2023, and growth in 2024 among this group of economies is projected to remain at 1.4 percent. China's recovery could slow, in part because of unresolved real estate problems, with negative cross-border spillovers.

Global headline inflation is expected to fall from 8.7% in 2022 to 6.8% in 2023 and 5.2% in 2024. Underlying (core) inflation is projected to decline more gradually, and forecasts for inflation in 2024 have been revised upwards.

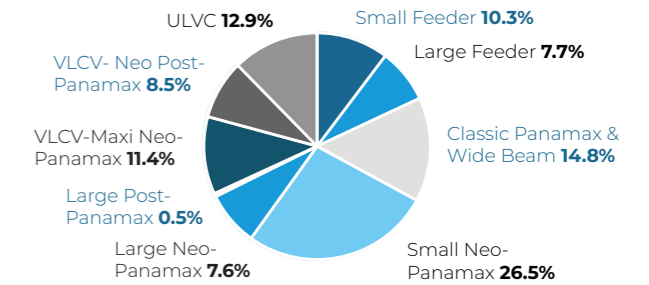
Sources: IMF, WEO July 2023

### WORLD ECONOMIC OUTLOOK GROWTH EXPECTATION (GRAPH 1)



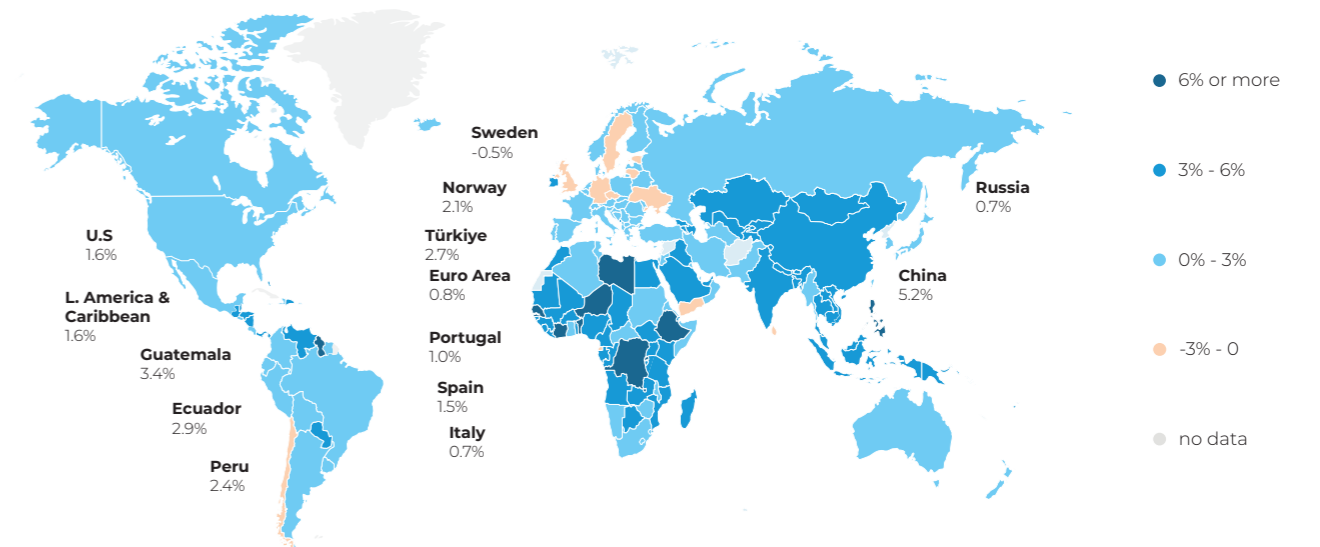
Sources: IMF, WEO July 2023

### WORLD CONTAINERSHIP FLEET (GRAPH 2)



Sources: Drewry

### WORLD GDP



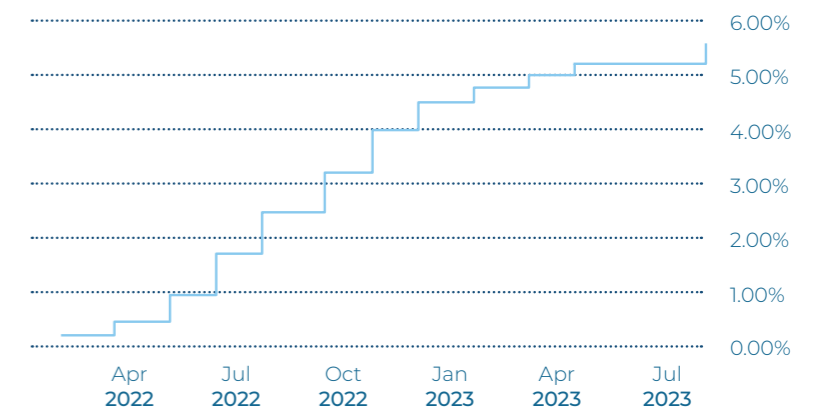
Sources: IMF, WEO

### US FED FUNDS RATE

Global growth is projected to fall from 3.4% in 2022 to 3.0% in both 2023 and 2024 according to July WEO.

The Federal Reserve raised the target range for the federal funds rate by 25bps to 5.25% - 5.5% in July 2023, in line with market expectations, and bringing borrowing costs to the highest level since January 2001.

Policymakers also will continue to monitor the implications of incoming information for the economic outlook and be prepared to adjust the stance of monetary policy as appropriate if risks emerge that could impede the attainment of inflation and employment goals.



Sources: Federal Bank

Fed funds keep the rates 5.0 - 5.25%	2022 Global Growth 3.4%	2023(F) Global Growth 3%
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## “ Zeycan Rochelle YILDIRIM YILDIRIM Group Chief Corporate Marketing Officer TopTalks Interview



Please scan QR  
code for the Full  
Episode.



### Welcome Zeycan, you are in the company for five or six years and you have conducted game-changing projects ever since then. Could you provide some insights on the valuable contributions you have made during this time?

I started in the company five years ago in 2018. I was an intern for the Garip and Zeycan YILDIRIM Foundation. My goal was to start at the very bottom to collect intel about the companies, the companies' values, what we're doing at the foundation, and what we could do in the future. I did not want to deviate from what we were currently doing. I wanted to align our identity with the YILDIRIM Group's identity, and I saw that we had already built three schools across Türkiye, and I wanted to go and continue the path of education. We were giving a lot of scholarships to deserving students from low socioeconomic backgrounds to consider their higher education. And instead of changing everything. I thought, how can I enhance this? How can I add to it and how can I keep YILDIRIM Group's values going? Because our job is not just to operate for profit or for business, but to align ourselves with the communities that we're centered in and to give back.



### > You also use online platforms for English language development with innovative solutions for the young generation. What drove you to focus on this area?

The online English program was started as a pandemic project, but before we got there, I really wanted to again align our values with the Group. And something that I noticed being half American and half Turkish is that I struggle with the language and people being able to communicate with me in English. So, I realized that there was a low proficiency level of English within Türkiye, and I decided to study the public school system and see why people were not learning English compared to our neighboring countries, for example, and I noticed that the system wasn't very strong, and I think that the best way the foundation can operate is to create social change. We don't want to touch one life, but we want to touch a whole community.

And I thought English would be perfect for this because it would enrich one's life in so many ways, and I thought that my dad was a great example of this because he came from a very impoverished background, and he always told me that when I learned English, this is how the company grew and globalized because the Internet was not that strong. It was hard to communicate with the world unless you spoke their language. And he said I took it from a local company that went national to international. He's like, If I did not know English if I did not live abroad, I could not do this. And my mentality was how many other Yüksel YILDIRIMs are there out there in the community that are brilliant, that are intelligent, that are ambitious, but because they lack English, they can't get their ideas out to the world. So, this is what our motivation was for the foundation, and we wanted to do something unique, something that many other foundations or companies weren't focused on and so I decided to do a case study, actually, as YILPORT high school, which is close to our port in Gebze, and we started with 100 students from 9th and 10th grade, and we were trying to do a partnership with consultants from Bosphorus University. So, they were helping us, it wasn't a partnership with the university. But we had consultants from there who were teaching English with technology. I said that the future of education is going to be online on social media, on Netflix. If you want students to learn, especially with Gen Z, you have to interest them, you know? Schoolbooks and chalkboards are not the way to do it. So, we worked with professionals. We started a case study at YILPORT,



and then the pandemic happened, and we had to think very quickly because we spent all this money on this program, and we didn't know how long the pandemic was going to be. We didn't know how long students were going to be in their homes, and because we were working with very impoverished students, a lot of them did not have an Internet connection at home. So, what we decided to do was make this a free program for every high school student within Türkiye, and with a Zoom password and the ID they could join our classes, and instead of focusing on grammar the way that a lot of other traditional programs do, we wanted to focus on speaking because it's not about how well you write. It's about how well you can communicate your point from one person to the next.

So, if we could make them feel confident and just speak the language, even if it's broken, that's all that matters because the point of communication is just to explain what you want and then to receive what another person is telling you. So, we started three years ago, and we've reached over 2000 students joining our program. We have classes every day, sometimes three classes a day, and it's just been a big journey our programs have developed from the pandemic project to teaching high school students online to now having five different English programs. One of which I'm proud of is teaching TEFL certificate English teachers, training them, and bringing them to our program. So, it made the program completely free because we train teachers to get their practicum and fulfill their hours, and then these teachers come on to our program and practice with high school students, and one of the best advantages of this program to me is that we are bringing native English speakers from around the world to connect with students in Türkiye free of charge. So, students from across the country, from tiny little towns get to speak with teachers from Canada and the U.K., and America and learn about the world. So, it's something that I'm proud of, and I think it's one of our signature programs of the foundation.

**Effective communication is crucial in today's global landscape. As you mentioned that you need to be more open to the world by expressing yourself better. Could you tell us more about the initiatives YILDIRIM Group has undertaken within the organization?**

With YILDIRIM Group, our thought was that we are helping so many different groups of people across Türkiye to learn English, but we need to start in-house. A lot of our colleagues already know English, but they're missing the business English. So, what we're trying to do is develop that foundation to be able to communicate in a business setting. So, we have a lot of English language professionals within the foundation, and they created an in-house program where we help our colleagues speak confidently in a business environment.

**You also have game-changing activities in gender equality. Can you share some details about these impactful activities?**

Game-changing is a very strong word and I really appreciate that. I think if I were to say what is the most game-changing aspect of our gender equality initiatives, I would say it's our YILPORT Samsunspor purple jersey. And the motivation came about this in 2021, when my father is from Samsun, where he also owns the football team. There was a viral attack of a woman where unfortunately she was being kicked in her head while she was unconscious on the street that I grew up in and where my grandmother still lives. So, it was something that's very emotional to me because I've been fighting violence against women for over 15 years, bringing awareness to other people, and when this video went viral of this man doing this in front of his five-year-old daughter in a ballerina outfit, it shocked people in Türkiye, and everybody was making a statement about it and as the owners of Samsunspor in Samsun, where I grew up on this street, I felt that I had a bigger responsibility and I had to do more and I didn't know exactly what to do, but I knew that we had the opportunity to design our third jersey, and so I asked if we can make it purple in 15 different languages if we could write and violence against women to show that this is a global epidemic, that is occurring. We did that and it took off well in Türkiye, I think because it was very controversial at the time to talk so openly about violence against women, even though, unfortunately, Türkiye has among some of the highest femicide rates in the country. It was very taboo to discuss. We knew it was happening, but we felt guilty to discuss it, and of course, we didn't know what the implications would be because there was the Istanbul Convention going on and this was a very strong political decision.

So, what was game-changing was that YILPORT and Samsunspor were the first to publicly make a statement, and I think it was the right arena to make a statement because it's men causing violence against women. Sometimes when we say violence against women, we forget that it's male violence towards women, and the fact that we were so open about that, and then we went into a male space of playing football, and men watching football, and we said this abuse has to stop. We're going to wear these purple jerseys, and the men abusing maybe their wives at home will have to watch their favourite players do it. So, wear it, talk about it, and communicate about it. So, I think it was very game-changing in the sense

that we often see feminists fight for women and women fight for women, but so rarely do we put women's rights into a male arena, and that's what YILPORT Samsunspor did. So, I think that was quite game-changing, and from there we saw it take off. Argentina had a purple jersey in the World Cup. It was very exciting to see. Sometimes you don't know what a seed planted will do, but when you go in with pure intentions, people see it from all around the world. Maybe they got inspiration from you, maybe they didn't. You don't know how it started, but we know that we were amongst the first to do it. So, I think that's quite game changing. Argentina did it and they won the World Cup and then Barcelona created purple as their official color because it's red and blue. Red and blue. Yes, and then they mixed it and then they said purple is now one of our official colors, and we're fighting for gender equality, and then a team in Ottawa, Canada, created an end violence against women jersey that's also purple. So, we know that when you do one action, it can carry along across the world. So, that's something that as YILPORT Samsunspor, we're very proud of. It's exciting to see women's rights in a male-dominated arena, and I think that there's so much potential for this to grow and continue awareness. So, it's something I'm very proud of.

**YILPORT, which operates 24 terminals worldwide, has made great strides in promoting gender equality within its workforce. We would love to hear your thoughts on the progress and impact of this initiative.**

I think it's amazing that YILPORT is focusing on gender equality. It's so important. I think women have come a long way, but there's still a lot of inequality in the world, and the fact that we're moving, and we're progressing is exciting. I know as a group of companies, we also at YILDIRIM have focused on gender equality. We created a gender equality committee even, and we're really focusing on changing the male language that is so commonly used in the workplace. We're trying to work towards a zero-tolerance policy for the abuse the women in the workplace. We started a lot of different initiatives also within the company, so it's exciting that YILPORT is following YILDIRIM's lead and doing their own initiatives within the terminals and outside of the headquarters.

**You also held sessions for our executives on gender equality. What was the content of this?**

We spoke about the biases and the stereotypes of different genders. A lot of it's unconscious. I think a lot of men were in this auditorium thinking, I've felt like that. I've said that before, and I didn't



know that this was a stereotype, or this was a bias. So, I think it did a great job in opening people's minds in how they've been conditioned to act, and to believe, and when you know better, you can do better. So, a lot of unlearning can occur, and I thought that's another takeaway that was strong was that people knew how to effectively report something they see. A lot of times we see things that go on, but we feel that we shouldn't get involved or we don't know how to do it or how can we do it safely without the politics? How can we stay anonymous? And our speaker did a great job explaining that to our colleagues as well.

**For the other countries, do you have any future plans?**

I would love to. Right now, we focus on giving a lot of free self-defense classes to women and it might seem something small, but I think a lot of women often feel powerless when they are out in public. They know that an attack from a man can happen, especially on public transportation, and they don't know how to act or what to do, but to give them little moves or little tricks of defending themselves. I think really empowers women to feel confident that, okay, if I am alone in a dark street or on public transportation, I can do something and I can get away. That empowers somebody. If you feel helpless, you immediately give up. So, I think of spreading awareness and planting the seeds of free self-defense classes for women, because it's not just empowering them physically, but mentally. I think that when women feel empowered and strong, and they see other people supporting them, it really unlocks their best selves of us. So, I think that's something that we can immediately start with internationally, but we also focus on getting psychological help to women who have been abused. So, in the future, we would like to sponsor psychologists, and different international communities so that they could help women who are survivors.

**Do you have any suggestions for young talents within YILDIRIM Group and beyond as they navigate their careers? What is the future that you plan for YILDIRIM Group?**

I would really like to see the zero-tolerance policy take place. I think that there are still a lot of biases around women reporting things because oftentimes we feel weak. Something was said, it offended us and we're deciding, am I okay to feel this? Should I report this or am I just being a weak person? So, I think that's women taking control of how they want to be treated. Reporting it and standing up for themselves is going to be a huge win. I would love to see our male colleagues stand up for women too and say this is not right and speak to the men doing it because oftentimes it's concealed as a joke or something that's funny, but there's nothing funny about it. So, I would really like to see more men stand up for women in the workplace. I would like to see guidelines being pushed more. I would like to see more frequent awareness seminars. I would like to see the culture shift and change, and if there is any advice that I would give people is just to make yourself aware of the complexities that women have to face in their daily lives because it's a lot being a woman, and then you have to show up to work, and you have to do your work in a certain manner and as women, and we're always taught that we're weak because we're emotional and we feel, but I think emotional intelligence and strength is actually something positive, especially in leadership. So, instead of belittling women for what they feel, I think we ought to see it as a superpower because empathy is what carries people through. So, I think if we can be more empathetic to our peers around us, educate ourselves, and stand up for our peers, it's really going to make a big difference.





### What is the strategy of the CSR activities, and how do you decide on which projects to deal with first?

We really focus on three areas; it has to be educational, it has to be about gender equality, or it has to be about the youth development. These are the three areas that we fund, and then the next step if it fits one of these areas is how sustainable is this project going to be. I don't like short-term projects. It really has to make a deep impact. So, I try to look at how it's going to impact the community, how it can be sustainable without depending on us, and then I try to see what the long-term result is. A lot of times people will start a project, but you can't see the whole spectrum through, and I have to make sure that what our goal is, is actually met at the end. I don't want to leave anything in the middle, otherwise, it's not leaving a big impact on all your effort decision-makings, time, energy, resources, etc. going to waste.

### How do you determine which initiatives to pursue, and what factors influence your decision-making process?

A lot of the projects I like to operate myself because then I can control the full spectrum from the beginning to the end. It is needed to have partners. I'm huge on collaboration. I think nobody can do anything alone. You have to be with other people, and you have to collaborate, and share ideas and look to them to fulfil the areas that you're weakened and then the areas that they're weakened, you're strong, and so I really believe on the power of collaboration for funding our budget needs change. It depends on how sustainable I think the project is going to be. If I think it's a great project and I think it's going to leave a long-term impact long after we left that community or we stop working there, I will fund it more. If not, I will try to use our human resources because we have a growing energetic, and passionate team within the foundation. So, whatever we can operate and do amongst ourselves, I would try to operate it and if I can't, I would look to other NGOs and fund them.

### Türkiye lived through a horrible earthquake within the year. Kahramanmaraş and ten other cities were mostly affected. Can you provide us with more details about the relief efforts, and studies that were conducted during this challenging time?

We had several different search and rescue teams from ETİ Krom and Elaziğ that went out and rescued six people alive something that we were really proud of to give our manpower, and to help the government with the search and rescue. We've also helped many different cities with aid boxes, giving them anything from portable chargers to heaters to water to food, to clothing, etc. As I mentioned earlier, a very big on collaboration. This is something that I did not want to do alone as the foundation. I wanted to get our employees involved because I'm not here just trying to operate something like YILDIRIM Group. I'm trying to build a culture of philanthropy. So, the more that our employees are involved in every step of the process, and the more they can help give, the bigger when it is for us as YILDIRIM Group because philanthropy is one of the values that we really find important. We can do everything ourselves, but when we collaborate with other people, and when we show, that is the power of giving and helping people, I think that they go out and touch more people in the world. So, a lot of our employees joined us and with the donations, they also personally packed the boxes, and loaded them to the truck. We had our own truck drivers drive it. People from our office go and personally deliver it to the tent cities. We helped other people unrelated to us, but of course, for our employees in the region, we did build a tent city for them and their relatives to be able to transition into this new living arrangement that they have unfortunately been handled in life.

As the foundation, we helped a lot of women's solidarity organizations. So, on top of giving earthquake boxes to regular citizens, we also really focused on giving to women who have been abused, and who are living in shelters. We sponsor a psychologist to be able to support the women and children survivors but living in that area. We also partnered with UNFPA and KAMER organization, and we bought maternal hygiene kits for pregnant women and expectant mothers for their newborns. So, this is something that often gets ignored, is that there were a lot of pregnant women, and they felt disheartened, but they're hit with such tragedy, and you're not just thinking of yourself. There are a lot of hormonal changes going on and help that you need. You're thinking of the baby that hasn't even been born yet into such a catastrophic situation, and so for us, we help women, but it was important for us to help new mothers because I think that they felt the change in a very drastic way. So, being able to help them with their maternal needs, their medical care, etc., was very meaningful for us. Mostly, our works continued along this manner.

### Thank you Zeycan, for touching so many people's lives. I hope this sets a standard for the business world and set a good example for the activities.

Thank you for having me, Ece. It was a real honor to speak with you at Connection Magazine today. I wish you all the best with future episodes.





Gebze



Gemlik



Solventaş



Körfez

## Q2 - 2023 Regional Throughputs



Container  
**610,071**  
TEUs



General Cargo  
**1.823,063**  
TONs



Liquid  
**1.776,000**  
M<sup>3</sup>



Ro-Ro  
**57,235**  
CEUs

UKRAINE

# TÜRKİYE

RUSSIA

## REGIONAL INFORMATION



Located in Marmara region of Türkiye, YILPORT's multipurpose terminals offer the best solutions, located at different coasts in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Gebze, Gemlik, Körfez and Solventaş terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



### YILPORT Holding Türkiye Region Sales and Marketing Responsibles

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# Home Terminal Gebze

## Ready for its New Era

The new era of newly developed home terminal begins.

# PROJECT UPDATE

Gebze is ready with increased capacity and end-to-end multimodal logistics solutions of the successful completion of the YILPORT Gebze Common Road project, a significant milestone that we prioritized road reconstruction to enhance traffic flow. In addition to the road project, the expansion of Gebze's capacity is 100,000 TEU in capacity as a testament to our commitment to meeting the growing demands of global trade.

YILPORT Gebze is located on the northeast coast of the Marmara Sea and only 60 kilometres away from one of the world major consumer market, Istanbul. There are 16 organized industrial zones and distribution centers which forms the hinterland of YILPORT Gebze which accounts approximately for 35% of Türkiye GDP.

With state-of-the-art facilities, including a new CFS area for storage and inspection, the elevated level of service extends with direct railway connections to the dedicated e-RTG block and common road expansion. The terminal strengthens the roots of operations with exceptional logistics solutions, ensuring that reach their destinations smooth and secure.



Newly Developed  
Gebze Terminal



YILPORT Gebze

## DRIVING TÜRKİYE'S GROWTH AND DEVELOPMENT - The Dynamic Industries Fueling the Marmara Region's Success

The Marmara region of Türkiye has become a crucible of economic growth, driven by a dynamic array of industries that form the backbone of progress. This dynamic gateway region has used its strategic location, and infrastructure to achieve exceptional development. The various growth drivers of the Marmara region range from heavy industry to cutting-edge technologies.



### 01 Automotive Industry:

The automotive sector is one of the main drivers of economic growth in the Marmara region. With a strategic focus on manufacturing, assembly, and export, it attracts major global players. The Marmara region has become a center of automotive manufacturing, contributing significantly to domestic and international markets known for its production efficiency and quality standards.

### 02 Steel, White Goods & Mining:

The influence of the steel industry on the growth of the Marmara region is undeniable. The region's metallurgical capabilities have played a crucial role in supplying the construction, automotive, and engineering sectors, fostering an entire economic ecosystem.

The region's mineral resources like coal, iron ore, and copper. These resources are critical in meeting the markets of the steel and manufacturing sectors, thereby pushing the region's economic engine. The region has a big number of cement companies and facilities, which make significant contributions to the country's construction sector.

### Marble and Natural Stone:

# 03

The Marmara region's rich geological resources have given rise to a thriving marble and natural stone industry. The extraction, processing, and export of these materials with increasing momentum lends weight to the region's natural resources and strengthens its economic endurance. The demand for marble has stimulated growth and established the hinterland as a global player in the stone industry.



### Project Cargo and Logistics:

# 04

The Marmara region's strategic location is a magnet for project cargo and logistics activities. As a vital junction in global commerce routes, the hinterland is a gateway between Europe and Asia. The efficient handling and transportation of large-scale project cargo, facilitated by well-connected ports and transport networks with a substantial contribution to the region's economic growth.

The Marmara region's growth story is diversification, innovation, and strategic positioning from automotive and steel to construction and project cargo, which have collectively ignited an economic transformation. As these growth drivers evolve and adapt to changing global dynamics, the Marmara region is poised to maintain its position as a thriving economic powerhouse, driving Türkiye's journey toward growth and development.



### Grain:

# 05

A wide range of agricultural resources, combined with excellent distribution networks, guarantees an ongoing flow of grain products for both domestic consumption and export to foreign markets.



## YILPORT Gemlik Terminal: Elevating Project Cargo Excellence with Successful 2023 Achievements

YILPORT Gemlik terminal offers multidimensional solutions in project cargo equipment. The terminal's end-to-end supply chain elevation enables the terminal to conduct operations of various equipment types in different weights. This achievement underscores the capability and expertise of YILPORT Gemlik Terminal and the collaborating companies. The successful handling of such complex and weighty cargo demonstrates the efficiency, precision, and innovation that have become an integrated part of this project cargo collaboration of the terminal conducted several successful operations.



Since the beginning of 2022 and onwards, YILPORT Gemlik and MSC project cargo collaboration have marked the beginning of a significant partnership that continued to have a substantial impact throughout 2023. YILPORT Gemlik established itself as the preferred terminal for project cargo shipments. In 2023 various project cargo operations showcase the remarkable progress made during the year. One notable instance involves the collaboration between YILPORT Gemlik and customers resulted in an ideal location for loading pipe components of plant facilities.

Another achievement that initials shipment included a substantial accomplishment: 12 out of 36 pipe units weighing 390 tons were loaded onto the ship marking the memory, particularly concerning the pieces of multi-dimensioned pipes. Despite these challenges, Gemlik's expert teams successfully managed the lift/load of the cargo to the designated site and accomplished the complex loading process.



## Turkon's Preferred Choice for Luxury Yacht Loadings to Miami

In a remarkable display of expertise and seamless collaboration, YILPORT Gemlik and Turkon teams have conducted a successful operation by loading three luxurious yachts onto the Turkon Mustafa Dayı vessel. This successful endeavor marks the beginning of a promising partnership between the entities, with expectations of 15 more yacht shipments by the year's end.

Under the collaborative efforts of YILPORT Gemlik and Turkon's expert teams, the smooth loading process showcases the company's commitment to excellence. The luxury yachts, varying in tonnage from 8 to 40, were efficiently loaded onto the container ship, ready to set sail from Houston to Miami. YILPORT Gemlik has diligently taken all necessary precautions. The commitment to maintaining and enhancing the excellence of their services underscores their dedication to providing a top-notch experience to their partners and clients to ensure the highest standards.

Turkon, the esteemed maritime company, has expressed its sincere gratitude for the unwavering dedication by YILPORT Gemlik during this milestone operation. The positive feedback received further solidifies the continuation of this promising collaboration, showcasing the mutual respect and trust shared between the two entities.

As the maritime industry evolves, partnerships like the one between YILPORT Gemlik and Turkon exemplify the pursuit of innovation, excellence, and seamless cooperation. With a clear trajectory toward future success, this partnership makes significant strides in the luxury yacht transportation sector.

# NORDIC

## REGIONAL INFORMATION

Located in Scandinavia region, YILPORT's multipurpose terminals offer the best solutions, at different coasts of Norway and Sweden in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Oslo, YILPORT Gävle and Stockholm Nord terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Oslo



Gävle



Stockholm Nord



Q2 - 2023  
Regional  
Throughputs

  
Container  
**251,822**  
TEUs

  
General Cargo  
**833,414**  
TONs

  
Ro-Ro  
**14,530**  
CEUs

**YILPORT Holding** Nordic Region Sales and Marketing Responsibilities 

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## YILPORT Gävle Sets New Standards with Cutting-Edge **Food Inspection Facility** for Safe and Efficient Handling of Perishable Goods

The construction of the state-of-the-art Food Inspection Facility at YILPORT Gävle finished. Starting from Q3, the facility will be able to conduct food inspections, ensuring the safety and quality of imported perishable goods.

# PROJECT UPDATE

The technically advanced facility has three container docks, and two freeze rooms accompanied by two laboratories. With YILPORT's investment, the Swedish National Food Agency will establish its presence in the port of Gävle to conduct the testing of imported foods and perishable goods. The facility is placed at the brink of the container terminal, allowing for short transportation between reefer racks and the inspection area.

YILPORT Gävle's investment in top-notch infrastructure positions it as a leading container terminal in the region. The facility implementation showcases the dedication to staying at the forefront of the industry. The facility at YILPORT Gävle is only the fourth in-port and the northernmost food inspection facility in Sweden, providing an import hub for commodities going to both the Northern and Mid-Sweden region as well as northern Stockholm with the train shuttle to YILPORT Stockholm Nord terminal.



Please scan QR code for the Video of YILPORT Gävle Food Inspection Facility



Food Inspection Facility



HVAC Room





YILPORT Gävle



### “Port of Gävle’s Grand Success: Record-Breaking 3000 Visitors Celebrate Hamnens Dag 2023”

Several thousand visitors joined and explored the Port of Gävle together as The Port’s Day reoccurred. The last time the gates to the port were open for the public for this event was in 2016, which hosted 1000 visitors. However, in May 2023, the number of visitors tripled the previous attendance record.

The day was filled with exciting activities, performances, and shows. Guests had the

opportunity to get up close and personal with trucks and vehicles, step aboard vessels, and enjoy pastries and coffee in a historic train environment, as well as food from the grill or one of the food trucks. Port Day offered a unique opportunity for the local public to witness the maritime world in action and was filled with curious guests of all ages.

## YILPORT Oslo Embraces LNG-Powered **VESSELS**

### Pioneering Sustainable Shipping for a Greener Future

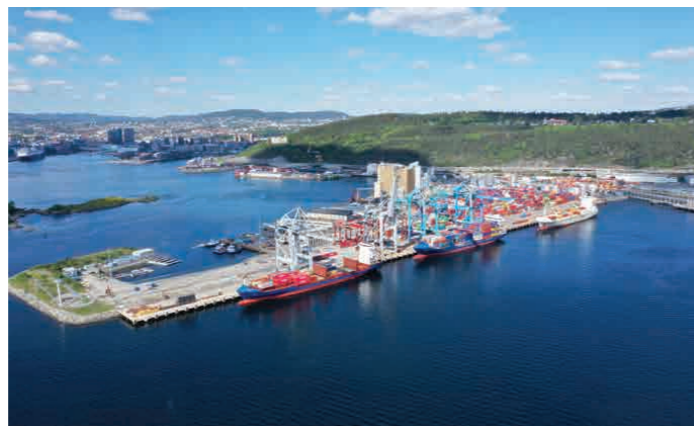
During the second quarter, YILPORT Oslo welcomed an LNG-powered vessel. That marks a significant step toward promoting sustainable and environmentally friendly shipping.

While the goal of zero-emission transport is still being pursued, LNG is currently the best intermediary solution. Compared to heavy fuel-powered systems, this class of vessel emits up to 20 percent less CO<sub>2</sub>, significantly reducing greenhouse gas emissions. It boasts a 99 percent reduction in sulfur dioxide and fine particle emissions and an 85 percent reduction in nitrogen oxide emissions.

The commitment of YILPORT Oslo to welcoming and promoting the use of LNG-powered vessels highlights its dedication to sustainability and reducing the environmental impact of the shipping industry. The step taken by YILPORT Oslo towards a cleaner and greener future is crucial for all.



YILPORT Oslo



YILPORT Oslo

## YILPORT Oslo Welcomes Cutting-Edge Electric **Ship-to-Shore Crane**

### Paving the Way for Efficient Container Handling and Environmental Sustainability

In April, a new electric ship-to-shore crane arrived at YILPORT Oslo. The new crane is a Panamax crane, and it stands sixty-three meters tall with a lifting height of 33 meters and an outreach of up to 13 containers wide. While the crane is operated by a crane operator sitting in the driver's cab, it has several semi-automatic functions that make container lifting fast and precise.

An automatic system helps keep the containers stable if it sways a lot due to wind. If a fire should occur in the machinery room, the crane has a fire extinguishing system that activates automatically.

The crane is set to replace a 22-year-old crane that has reached the end of its lifespan at YILPORT Oslo. It will soon work alongside three other electric container cranes. If everything goes as expected during the testing period, YILPORT Oslo can start using the new crane within a couple of months.

YILPORT Oslo will now have access to another top modern, environmentally friendly crane that will contribute to streamlining and modernizing the container terminal. Oslo Port Authority invests in the latest technology to ensure the lowest possible emissions and noise, says Einar Marthinussen, Commercial Director at Oslo Port Authority.

# IBERIA

## REGIONAL INFORMATION

Located in the Iberian Peninsula, YILPORT's multipurpose terminals offer the best solutions, at different coasts of Portugal and Spain in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Leixões, Liscont, Sotagus, Setúbal, Tersado, Figueira da Foz, Aveiro, Huelva and Ferrol terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Leixões



Aveiro



F. Da Foz



Liscont



Sotagus



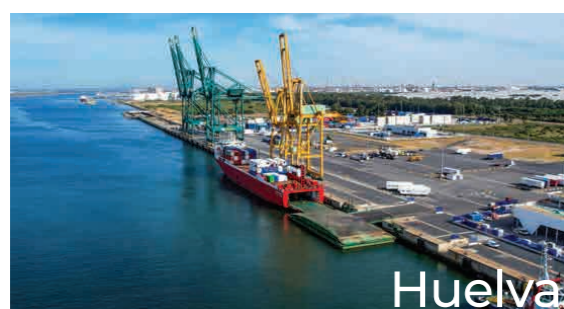
Setúbal



Tersado






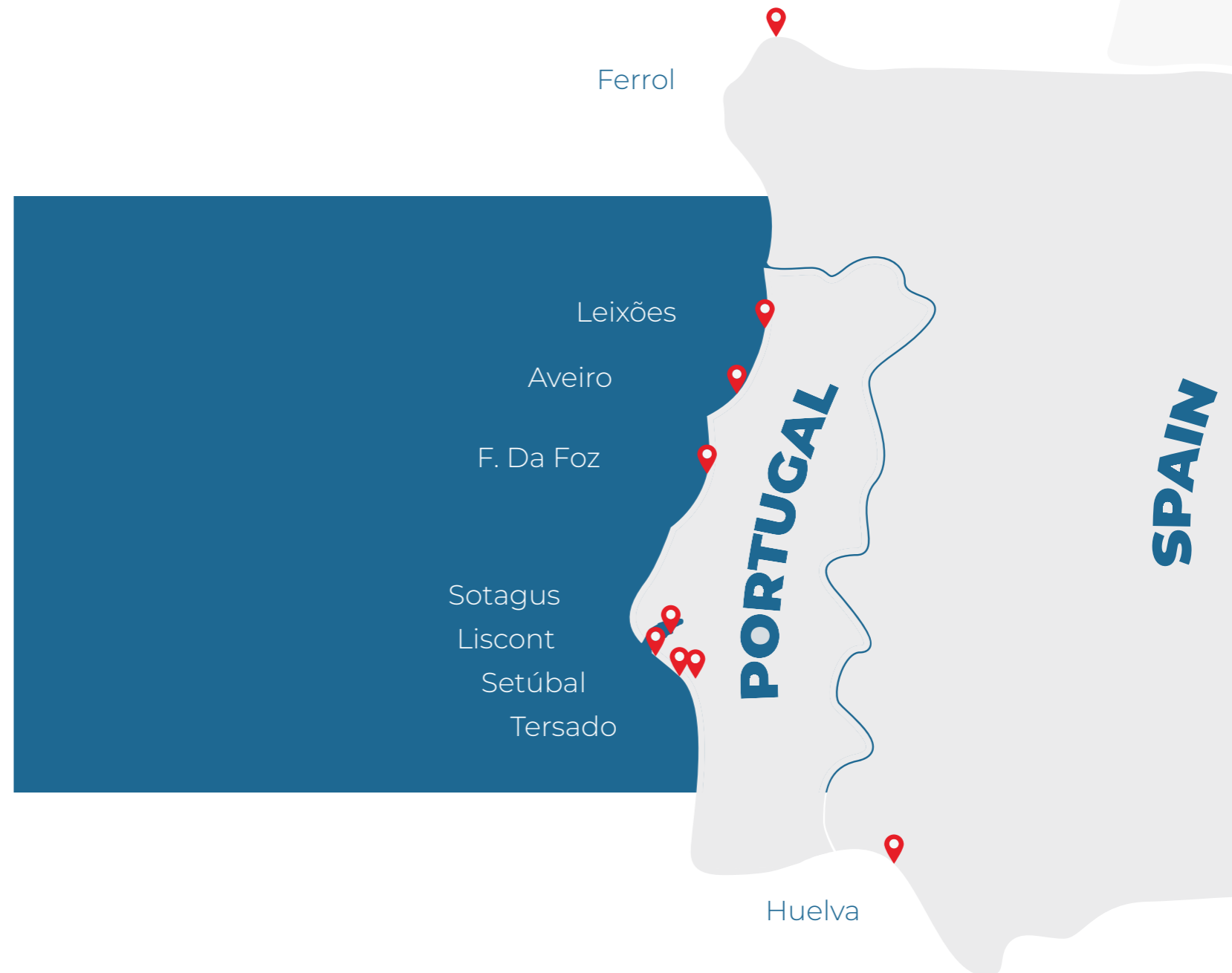
Ferrol



Huelva

Q2 - 2023  
Regional Throughputs

		
Container <b>614,079</b> TEUs	General Cargo <b>1,048,218</b> TONs	Ro-Ro <b>23,808</b> CEUs



**YILPORT Holding** Iberia Region Sales and Marketing Responsibles 

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## Modernization of The YILPORT Liscont Container Terminal Reinforces The Port of Lisbon on Transatlantic Routes

The Port Authority of Lisbon and YILPORT Liscont signed an agreement to launch the second phase of the Alcântara Container Terminal modernization project.

The signing ceremony showcased the ongoing investment project by the YILDIRIM Group, highlighting the terminal's new central role on transatlantic routes. The project aims to improve efficiency, safety standards, and competitiveness in the Atlantic market, particularly in North and South America, while promoting environmental sustainability.

The Portuguese Minister of Infrastructure, João GALAMBA, and YILPORT Iberia's Regional General Manager, Nuno David SILVA, YILPORT Holding & YILDIRIM Group Executives, were among the participants.

## Charting Our Course in the Seas of Success

Where Do We Stand Today?



In the heart of Lisbon, the terminal is the regional center of Portuguese manufacturing industries and the largest consumption area in Portugal, as well as being the intersection of North-South and East-West seaborne trade routes.

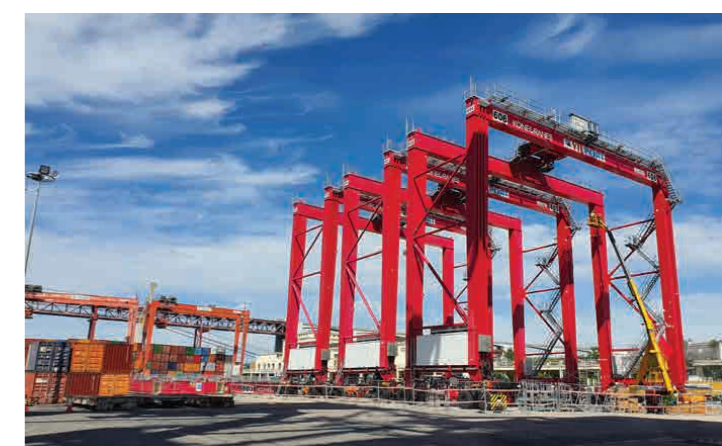
As Robert Yüksel YILDIRIM, the Chairman & CEO of YILPORT Holding Inc., stated at the time of order agreement was signed in 2020 for the 4 STS cranes to Liscont terminal in Alcântara, "YILPORT Holding aims to create world-class, multipurpose facilities on an international scale. We commit to bringing state-of-the-art technology, infrastructure, and equipment to all our terminals."

In line with investment plans in YILPORT Liscont, the infrastructure has been renewed and modernized with 4 STS operating & 6 units of ARTGs. With civil works on yard enhancement and railway, reach stackers, and several projects estimated at around EUR 200 M.

At the finish line of the first phase, the kick start of the second phase comprising the terminal extension, road refurbishment and new M&R building, equipment renewal, and busbar rails installment to have supervised RTG operations for the first time at Liscont.



**We commit to bringing state-of-the-art technology, infrastructure, and equipment to all our terminals.** Robert Yüksel YILDIRIM, the Chairman & CEO of YILPORT Holding



**Elevating Growth and Efficiency:  
YILPORT Aveiro Welcomes New  
Mobile Harbor Cranes for Enhanced  
Terminal Operations**



The continuous growth of Aveiro is a direct result of the perception the terminal approaches the market. The reliable YILPORT brand and its commitment and dedication to high service standards have secured Aveiro partnerships with prominent cargo shippers, receivers, and traders.

YILPORT Aveiro received 2 mobile harbor cranes, Gottwald GHMK 6407, lifting capacity of 100 tons and a boom radius of 51 meters. They are expected to start operating in

September and will feed the capacity increase and efficiency of the Bulk Terminal South and North Terminal at the Port of Aveiro.

With the four terminals in operation, the North and South Terminals offer breakbulk and bulk handling operations. Sograin Agribulk Silos Terminal is a state-of-the-art facility dedicated to the grain in bulk, as all other types of solid industrial bulk cargo operations take place at the Solid Bulk Terminal.

**YILPORT Aveiro's  
Successful Wind  
Turbine Handling  
Operation  
and Ongoing  
Cooperation  
Honored**



YILPORT Aveiro recently welcomed the M/V 'Rotra Vente', a specialized vessel for transporting wind turbines. They successfully managed the handling of 2 wind towers, each divided into three sections. The towers measure between 29m and 36m in size.

For their continuous cooperation and support, YILPORT Aveiro and the Aveiro Port Authority were honored with a symbolic medal. The award was presented by Hee Joong MOO, Head of CSWind Portugal, and received by Eduardo FEIO, President of the Aveiro Port Authority, and Paulo SA, General Manager of YILPORT Aveiro.



### YILPORT's Vision for Automation in Brownfield Terminals Explored at TOC Europe 2023

YILPORT Iberia Global Terminal Development Director Iñaki Yarza FERNANDEZ attended the TOC Europe 2023 conference as the representative of YILPORT, describing the developments and investments of the company in strategic investment panel.

In his speech, he underlined the small-medium size of brownfield terminals can achieve significant improvements through automation in reducing labor costs, minimizing human error, and optimizing resource utilization through automating key processes such as cargo handling, inventory management, and equipment maintenance.



### > YILPORT Attended the Mediterranean Ports & Shipping Conference

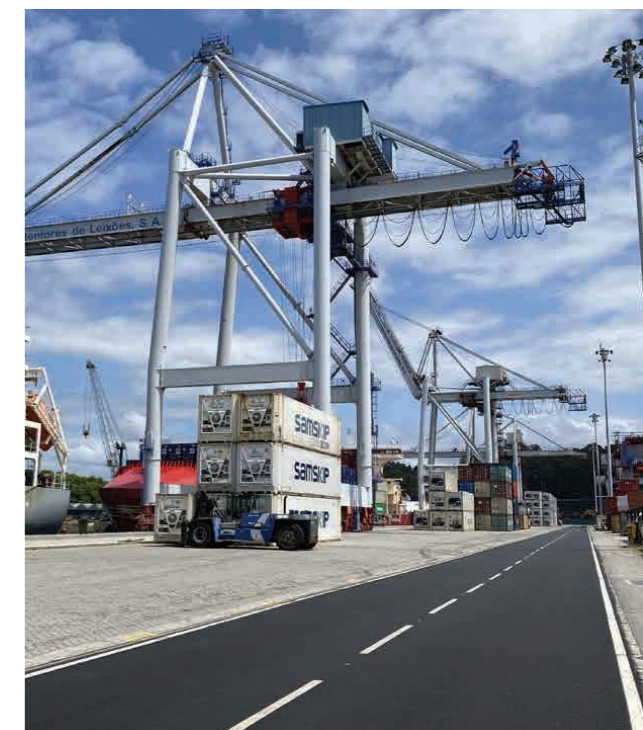
YILPORT Holding HQ and Region Iberia executives attended the Mediterranean Ports & Shipping conference. As one of the keynote speakers Global Sales and Marketing Director Hasan ÇİFTÇİ made a presentation about our modern and efficient hub in the central Mediterranean: YILPORT Taranto SCCT. YILPORT executives visited the stand of the Port Authority of Lisbon to showcase our YILPORT Iberia terminals, which provide world-class port operations and services to customers across the Iberian Peninsula.

In addition to highlighting our Iberian terminals, we showcased our impressive investment of 123 million euros in YILPORT Liscont. This significant investment has enabled to upgrade of the terminal's infrastructure and implement advanced technologies, improving its efficiency and capacity to handle a diverse range of cargo.

### YILPORT Leixões Amidst General Developments Enhances Circulation and Safety Conditions

YILPORT Leixões recently conducted a complete repaving project for the traffic lanes of the North and South Container Terminals of the Port of Leixões. The project aims to enhance circulation and safety conditions within the terminals.

The new pavements grant operational and truck drivers and external trucks to circulate safely through the terminal. The scope of the works was both the North and South Container Terminals of Leixões Port was a successful project with close coordination with the operations.



# MEDITERRANEAN

## REGIONAL INFORMATION

Located in Mediterranean region, YILPORT's Mediterranean terminals offer hubs and home terminals for container, general - bulk and Ro-Ro operations, and provide easy access to roads and logistics services. YILPORT Taranto SCCT, Malta Freeport, Šibenik are utilised with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Taranto



Malta



Šibenik



Q2 - 2023  
Regional  
Throughputs



Container  
**1,413,622**  
TEUs

### YILPORT Holding i Mediterranean Region Sales and Marketing Responsibles

YILPORT Taranto San Cataldo  
Container Terminal

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Illustrated Expansion  
Malta Freeport Terminal

### **Groundbreaking Agreement: Signing Ceremony Marks Start of Squaring-Off Project for Malta's Freeport Terminal Expansion**

The 27th of April marked the signing of a momentous agreement with the Government of Malta for the squaring-off project - the first terminal expansion in two decades. A signing ceremony was held close by to the actual squaring off-site. The event was attended by high officials amongst which Hon. Minister Silvio SCHEMBRI, Minister for the Economy, EU Funds and Land; H.E Agnes Von Der MÜHLL, French Ambassador to Malta and H.E. Mr Erdeniz ŞEN, Türkiye's Ambassador to Malta.

The project will extend the north quay at the Freeport's Terminal Two by 176 metres and the west berth by 195 metres, ensuring the facility will handle new and future mega containerships.



### **President & CEO Robert Yüksel YILDIRIM's Special Visit to Malta Freeport: A Day of Maritime Importance and Diplomatic Encounters**

Mr. Robert Yüksel YILDIRIM, President & CEO of YILDIRIM Group visited Malta Freeport Terminals on May 24th. Mr. YILDIRIM's visit coincided also with the visit to Malta of H.E. Ambassador Suat Hayri AKA, Türkiye's candidate for the position of Secretary-General to the International Maritime Organization-IMO. The Ambassador of the Republic of Türkiye H.E. Mr Erdeniz ŞEN held a reception on this occasion.

### **Fueling the Future: MFT Launches Fully Compliant New Fuel Station at Full Capacity**

The new Fuel Station began its operations at full capacity. In June, MFT received the official authorisation letter issued by the National Regulator for Energy and Water Services (REWS) for the commissioning of the New Fuel Station and subsequent operational commencing. This statement affirms that the Fuel Station is fully compliant with all REWS requirements, ensuring a 100% level of compliance.







2 New Kalmar Reach Stackers

## Enhancing Efficiency and Safety: Company Welcomes **2 New Kalmar Reach Stackers** with Advanced Features

The Company received the delivery of the latest acquisition of 2 new Kalmar Reach stackers. These Reach stackers have an improved ergonomic cabin with better visibility for the driver. In addition, one of these two Reach stackers will also be equipped with an accurate SOLAS weighing system.



## Malta Freeport Takes the Lead: Award-Winning Safety Initiative 'High Wind Procedure' Ensures Optimal Port Operations in Adverse Weather Conditions

MFT was awarded first prize in a Safety Initiative Competition held during the QSSE Seminar at the CMA CGM head office in Marseille in April. Malta Freeport's entry, entitled 'High Wind Procedure', identified five levels of wind response capable of identifying the optimum point at which port operations should be suspended in adverse weather conditions. The High Wind Response Strategy, which MFT has been adopting since 2016, means personnel have ample time to wind up operations and evacuate the terminals, thereby minimizing the risk of injury and equipment damage.

### Empowering Terminal Excellence: Malta Freeport Hosts Successful 23rd EMEA NUG Conference for Navis Users

Between the 25th and 26th of April, the Company was honoured to host more than 100 Navis User Group delegates in Malta for the 23rd edition of the EMEA NUG conference. The conference was an excellent opportunity for Navis users to come together, exchange insights, and gain valuable knowledge on how Navis is reshaping the landscape of terminal operations in an age where technology is a game changer. The Delegates were also allowed to tour Malta Freeport facilities.



### 50 Trees for 50 Years: Malta Freeport Celebrates World Environment Day with Community Green Initiatives

MFT employees marked the 50th anniversary of World Environment Day by planting 50 trees at a Family Park in nearby Benghajsa as a symbolic gesture of this important milestone. Additionally, as part of its unwavering commitment to environmental sustainability, the Freeport organised a seabed clean-up activity in the locality and donated olive trees to the local Primary School. Besides this, MFT employees also skillfully transformed reclaimed pallets into benches for the Birzebbuga community.



### Strengthening Ties and Exploring Opportunities: High-Profile Delegations Visit Malta Freeport

This quarter, MFT received a high-profile delegation from the Zhejiang Provincial People's Government, Zhejiang Provincial Seaport Group, Ningbo Zhoushan Port and Nanjing Mingzhou Terminal. The connections between Malta and China were discussed as well as further ways of cooperation and future potential business.

MFT also welcomed the Member of the European Parliament Dr. Alex Agius SALIBA on its facilities. The courtesy visit served for him to familiarize himself with Malta Freeport's business and understand the challenges the industry is facing to be a voice in the EU Parliament especially when certain policies and laws are being drafted.

# LATAM

## REGIONAL INFORMATION

Located in Latin America region, YILPORT's multipurpose terminals offer the best solutions, at different coasts of Ecuador, Peru and Guatemala in the hearts of industrial zones. The terminals are closely connected to main highways offering easy access. YILPORT Puerto Bolívar, TPE Paita, and YILPORT Quetzal terminals are utilized with bonded and non-bonded areas, warehouses and supported by end-to-end logistic services.



Bolívar



Quetzal



Paita



Q2 - 2023  
Regional  
Throughputs

  
Container  
**401,704**  
TEUs

  
General Cargo  
**798,547**  
TONs

  
Liquid  
**12,928**  
M<sup>3</sup>

**YILPORT Holding** Latam Region Sales and Marketing Responsibilities 

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Region Contact: Carolina BURGOS  
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# EXPORTER OF THE YEAR

Award at 'Business Machala' Event



Alfredo JURADO  
Regional GM Corporate Affairs

YILPORT Puerto Bolívar recently participated 'Business Machala' event organized by the Machala Chamber of Commerce to strengthen the industrial sector.

The event spanned three days, featuring a series of conferences centered on technological solutions tailored for businesses in the agricultural and industrial domains. YILPORT Puerto Bolívar seized this opportunity to showcase their exceptional project and cutting-edge technologies in port services.

YILPORT Puerto Bolívar's outstanding contributions to the export industry were recognized and celebrated as they were honored with the prestigious "Exporter of the Year" award.

This notable achievement further solidifies YILPORT Puerto Bolívar's position as a leading force in the export market by highlighting its dedication to excellence and innovation within the industry.



## > YILPORT at 'International Mission' Promoting Ecuador's Potential

YILPORT Puerto Bolívar team attended the "International Investment Mission" organized by CIT Peru (NGO specializing in promoting private investment in Peru and abroad) in conjunction with PROECUADOR.

The mission objective was to promote Ecuador as an agro-industrial power and destination for foreign investment. This event brought together several Ecuadorian entities such as the Ministry of Production, Foreign Trade, Investment, and Fisheries; the Ministry of Agriculture and Livestock; the Prefecture of Tungurahua, and representatives of the Embassy of Peru in Ecuador.

Within the list of Peruvian investors (15 people) were representatives of different sectors such as agro-industrial, technological, educational, and political. These people fulfill the role of spokespersons for companies in Peru. They analyze the existing investment opportunities in the country and inform interested companies. They mentioned great interest in Ecuador due to the proximity to their country and the existing agricultural capacity. Thus, it would help them to complement their seasonal production in certain products such as avocados, and blueberries.

YILPORT participated in the event with a presentation demonstrating the capabilities and benefits of having a strategic location that allows potentiating international trade between northern Peru and the southern region of Ecuador.



## YILPORT Puerto Bolívar's Exceptional Services Maintains High Interest from Ecuador's Industrial Sector

In June, a prominent entity representing industrial companies in southern Ecuador organized a visit to the YILPORT Puerto Bolívar terminal.

This visit was driven by a strong interest in the port's exceptional services. Led by the Chamber of Industries and Employment (CIPEM), the delegation included directors and senior managers from companies involved in tire, paper, and other import-export businesses.

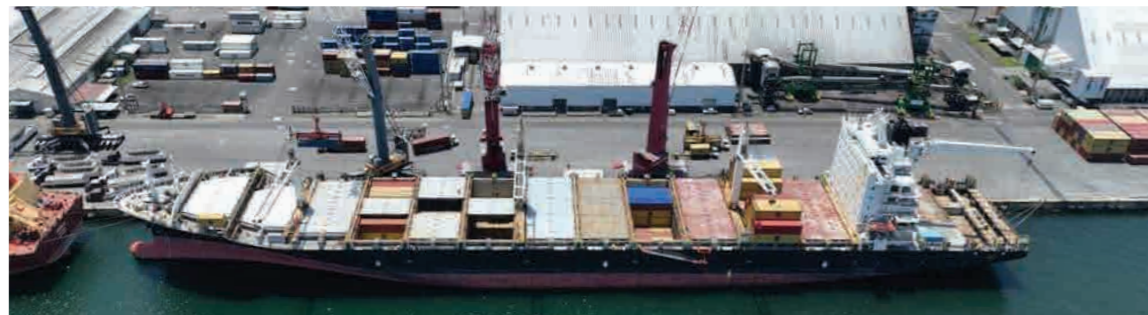
They were highly satisfied with the port's options and services for foreign trade operations.

### MSC Glory-R Completes Berthing Tests at YILPORT Quetzal and Launches GUATEMEX SHUTTLE Container Service to Boost International Trade



The MSC Glory-R vessel of the Mediterranean Shipping Company (MSC) successfully conducted berthing tests at the commercial dock of Puerto Quetzal, and an official agreement has been reached. Starting from June 26, 2023, the GUATEMEX SHUTTLE container service will be available in our country.

The GUATEMEX SHUTTLE container service will rotate every 15 days, moving between 800-1000 containers and stopping at ports such as Ensenada, Manzanillo, Lázaro Cárdenas in Mexico, and Puerto Quetzal in Guatemala. The goal of this joint effort between EPQ and MSC is to streamline international trade. MSC Glory R vessel was berthed and began operations where the unloading of 882 containers.



MOBILIZED  
**1 MILLION**  
TEUS



YILPORT Puerto Bolívar has achieved a significant milestone in 2023 by surpassing one million TEUs mobilized in its facilities. These events demonstrate that YILPORT Puerto Bolívar is on track to become one of the most modern and efficient terminals in the South Pacific, fostering synergy and connectivity between regional industries and international markets. Thank you all for taking part in our growth journey in Latin America.

THANK YOU ECUADOR  
FOR RELYING ON US



# YILPORT LOGISTIC SERVICES

**1** | Freight Forwarding  
Sea - Air - Land

**2** | Stevedoring

**3** | Shipping Agency

**4** | Land Transport

**5** | Rail Transport

**6** | Warehousing / CFS  
Empty Depots - Cool Warehouses  
X Docks

**7** | Value Added Services  
Custom Clearance - Cargo Insurance  
Pre Inspection



[www.yilport.com](http://www.yilport.com)

YILPORT Logistics: Connecting Continents, Empowering Businesses, and Redefining Global Trade

# Logistics Excellence

YILPORT Logistics network reaches over 5 continents. The company continues to add value to its business-oriented services 24/7 owing much to the global solutions provided by its globally experienced team. YILPORT's one-stop-shop terminal services are synergistically expanded by supply chain solutions powered by ETİ Logistics in Türkiye, Nordic Region, and Transitex around the world in 40 countries.

YILPORT Logistics has since experienced exponential growth to become a complete logistics service provider in the Turkish market, offering unimodal, intermodal, and multimodal rail, trucking, and vessel transport for containers as well as indoor and outdoor bonded/non-bonded storage, project cargo, stevedoring, labor management, maintenance, car handling, Ro-Ro operation, and vehicle PDI services.

Powered by a globally experienced team, YILPORT continues offering comprehensive solutions that cater to diverse needs. From unimodal to intermodal and multimodal services, from container transport to intricate supply chain solutions, YILPORT Logistics ensures businesses thrive in the ever-evolving global trade.





## Strengthening Bonds and Uniting Teams: YILPORT's Innovative Employee Engagement and Collaborative Initiatives



YILPORT took significant steps in boosting employee engagement through a series of events. This targets to promote employees' well-being and foster a strong sense of belonging within the workplace. A variety of competitions, team-building exercises, and enjoyable activities were held.

One notable aspect of the team-building initiatives was the arrangement of numerous competitions that brought together YILPORT and other companies. Through these friendly contests, our employees had the opportunity to interact and build camaraderie with their counterparts from different businesses. This not only strengthened the bonds between our team members but also facilitated a sense of unity among employees from various organizations.



A team-building event hosted at YILPORT Puerto Bolívar saw the participation of 100 of our dedicated employees. They engaged in a series of activities specially crafted to reinforce teamwork, improve communication, build trust, and deepen their commitment to the company. These outdoor activities served as a platform for employees to connect on a deeper level and develop a shared sense of purpose and engagement within the organization.



By intertwining employee engagement activities and team-building efforts, the Latam team successfully created a positive and cohesive work environment, driving both individual and collective growth among employees. These initiatives not only strengthened the bonds within YILPORT but also nurtured fruitful connections with other businesses, fostering a spirit of collaboration and unity across the industry.

## Empowering Leadership and Customer-Centric Excellence: YILPORT's Dynamic Training Initiatives



The Lead Zone Management & Leadership Program focuses on human and relationship management, delegation, creating a feedback culture, and visionary leadership, which is currently ongoing at the central office and in the Türkiye region. The program will enrich all terminals in the forthcoming period.

The "Creating Unique Customer Experience Techniques" training program, designed as a modular structure, has been organized for the Global Logistics Center department. The training focuses on customer expectations and methods to enhance customer satisfaction and incorporates interactive case studies based on the team's experiences.

The YILPORT team has been following the latest industrial trends for the best of our colleagues, and training follow-up sessions are underway. The organizational process for developing training programs according to the identified needs has begun.





## Pioneering Sustainability Through Advanced Data Collaboration



**Y**ILPORT Holding had a major advancement in our commitment to environmental responsibility through a strategic partnership with the leading solution provider, Reporting21. This initiative aims to elevate data collection and monitoring processes by implementing an advanced platform, aligning with core business values of sustainability. This collaboration centralizes vital environmental data, enhancing decision-making and measurement of our ecological footprint, and equips our Sustainability Champions with specialized training for effective implementation.

This milestone partnership with Reporting21 exemplifies the dedication to innovation in sustainability practices. By efficiently gathering and recording energy, water, waste, emissions, and consumption data, we are poised to make a positive impact as responsible corporate citizens.

The implementation of this advanced data collection system showcases our dedication to continuously innovate and improve our sustainability practices. Moving forward, we will continue to explore new opportunities and partnerships to further enhance our sustainability initiatives and drive positive change within our company and the communities we serve. We look forward to sharing successes and inspiring positive change within our organization and communities, fostering a legacy of sustainability for generations to come.



## YILPORT Gebze Achieves High Sustainability Score

YILPORT Sustainability Department has recently participated in the K-STAR Supplier Sustainability Maturity Assessment Survey. We are proud to report that our efforts and contributions have resulted in a commendable sustainability score of 71.87, surpassing the average score of 64.58.

The K-STAR Supplier Sustainability Program is a crucial initiative to foster sustainable practices across the supply chain. The program seeks to assess and improve the sustainability maturity of participating suppliers on environmental responsibility, social impact, and governance practices.

This collaborative effort has allowed us to benchmark our sustainability practices against industry peers and identify areas where we excel and where we can grow. We will continue to work with our partners, suppliers, and stakeholders to strengthen sustainability across our value chain.





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YILDIRIM is active in 9 industries; **metals and mining, port management, fertilizers and chemicals, energy, shipping and logistics, international trade, energy commodities, construction and real estate, financial investments.**



The key to success is in our DNA



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# GAMECHANGER

## IN PORT OPERATIONS AND MANAGEMENT

## Global Reach

YILPORT Holding was established in August 2011 to combine the port and container terminal operations of YILDIRIM Group under one roof.

The Holding has a portfolio of 4 Terminals in Türkiye, 7 in Portugal, 2 in Spain, 2 in Sweden, 1 in Norway, 1 in Malta, 1 Italy, 1 in Croatia, 1 in Peru, 1 in Ecuador, 1 in Guatemala, and 1 in Ghana.

Also ETI Logistic and Transitex, global logistics and forwarding companies are part of YILPORT portfolio.

YILDIRIM Group



YILPORT Holding

